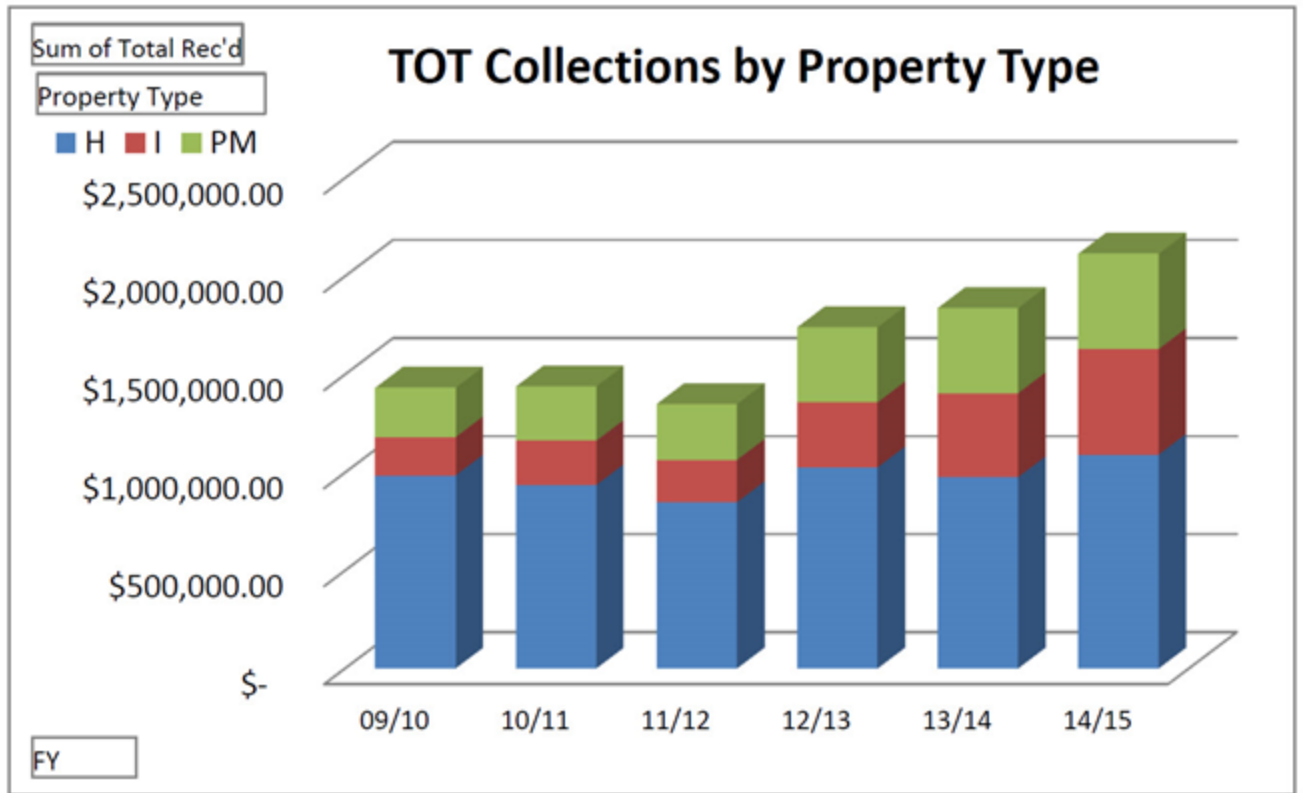
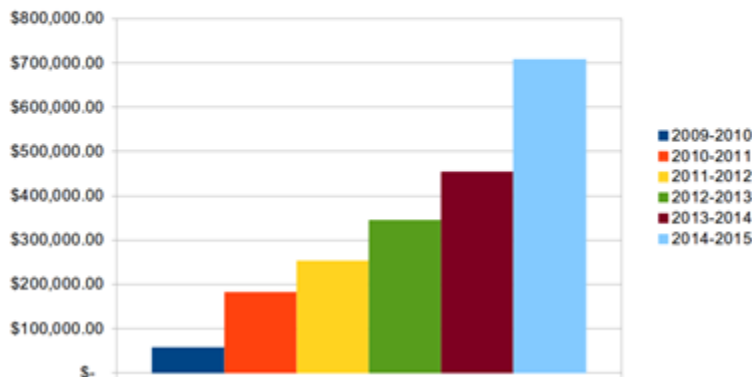


- Town of Truckee TOT revenue:
  - FY2015 \$2 million...\$1 million from home rentals (half independent home owner rentals and half managed by professional property managers)



- City of Pacific Grove TOT revenue
  - FY 2015 \$700,000

**Pacific Grove: TOT \$1 million projected for 2016-17**



- Policy Brief with sample sections from ordinances that could address Sausalito concerns (attached).
  
- Recommendation for STR regulations to review:
  - Town of Tiburon - Drafted a very sensible code, although ultimately decided not to move forward with it. The code they drafted was very effective and has many elements that would be helpful in Sausalito. Would have to request final draft from city.
  - City of Sacramento - <http://www.cityofsacramento.org/Finance/Revenue/Short-Term-Vacation-Rentals>