



# STAFF REPORT

## SAUSALITO CITY COUNCIL

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### AGENDA TITLE:

Police Patrol Vehicle Purchase Request

### RECOMMENDED MOTION:

Appropriate and Approve Expenditure of Funds

### SUMMARY

The Sausalito Police Department has two police patrol vehicles that have reached the end of their usefulness as emergency vehicles. They have 95,700 and 80,150 odometer miles respectively which makes them candidates for replacement as emergency vehicles.

### BACKGROUND

The Sausalito Police Department chooses not to purchase patrol vehicles through the State of California Vehicle Purchasing Contract via the Department of General Services as these vehicles tend to come with packages of costly equipment that do not fit our needs. Instead, we have obtained estimates for the same vehicle from three different Ford dealers in the Bay Area, which complies with the City of Sausalito's purchasing policies. The lowest bid was provided by San Francisco Ford.

### ISSUES

The Sausalito Police Department is requesting authorization from the City Council to purchase two (2) 2010 Ford Crown Victoria Police Interceptors to replace a 2005 Ford with 80,150 miles, and a 2003 Ford with 95,700 miles. Once an emergency vehicle has reached mileage in excess of 75,000 miles, its reliability for emergency response begins to diminish. Since both vehicles have over 80,150 miles, we recommend replacement to minimize further maintenance expenses and to enhance our ability to respond to our calls for service.

The 2005 patrol vehicle will be transferred to the VIPS to be retained as their second VIPS vehicle. The current VIPS vehicle is a 1998 Ford Crown Victoria which is currently non-operational due to a cracked intake manifold and an inoperative charging

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Meeting Date: 11-17-09  
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system. It would not be cost effective to repair the current VIPS vehicle based on its condition and low resale value.

The Sausalito Police Department proposes to purchase these vehicles through the Ford dealer who has submitted the lowest bid for the vehicles that matches our request. Once delivered, these vehicles will be sent to outside vendors for installation of emergency equipment and distinguishing markings. The funding will come from the City of Sausalito "Vehicle Replacement Fund."

## FISCAL IMPACT

During the 2009/2010 fiscal year budgeting process the Sausalito Police Department was approved for \$76,000 for a supplemental purchase of (2) marked patrol vehicles. These funds were proposed to come from the Vehicle Replacement Fund.

## STAFF RECOMMENDATIONS

Authorize the appropriation of \$46,571.40 from the Vehicle Replacement Fund for the purchase of the (2) 2010 Ford Crown Victoria Police Interceptors. The remaining \$29,428.60 will be used to outfit the two new patrol cars through 'Sole Source' providers that will install emergency equipment, police radio equipment and Mobile Data Computers. The actual cost to outfit each vehicle will depend on the amount of equipment that is transferable from the old patrol cars to the new ones.

Authorize the expenditure of these funds to purchase and equip these vehicles for service as emergency police vehicles.


## ATTACHMENTS

1. Three bids from Ford dealers.

PREPARED BY:

  
Kurtis Skoog, Sergeant

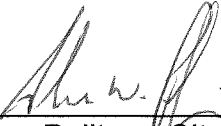
REVIEWED BY (Department Head):

  
Scott Paulin, Chief of Police

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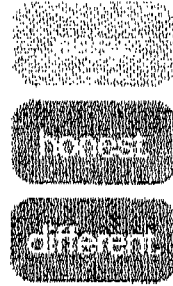
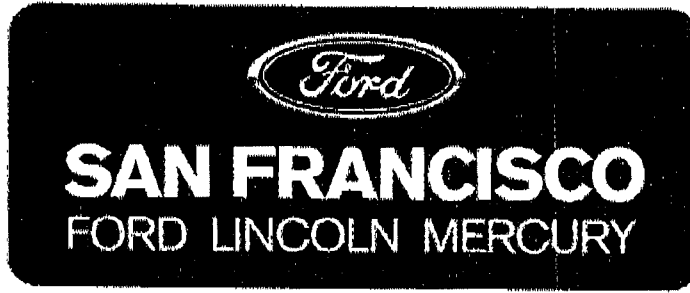
SUBMITTED BY:



Adam Politzer, City Manager

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Page #: 3



# Fax Cover Sheet

To: KUATLS From: Frank Ginotti

Fax: 289-4475 Pages: 2

Phone: \_\_\_\_\_ Date: 10-12-09

Re: San Mateo Police Dept cc: \_\_\_\_\_

Urgent  For Review  Please Comment  Please Reply  Please Recycle

• Comments:

Hello,

*\$21,355.<sup>00</sup>*  
*8.75 Tire Tax*  
*1921.95 9% tax*

*\$23,225.70 Total*

Thank You,  
 Frank Ginotti  
 San Francisco Ford  
 Email: [fginotti@sanfranciscoford.com](mailto:fginotti@sanfranciscoford.com)  
 Phone: 415-575-4113  
 Fax: 415-255-1962

*REVISED / CONCESSION*  
*GOOD THROUGH 2010*

*4B3*  
*5*

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2010 CROWN VICTORIA

Dealer: F72701

Page: 1 of 2

Order No: 9000 Priority: L4 Ord FIN: QB699 Order Type: 5B Price Level: 015  
Ord Code: 730A Cust/Flt Name: SAUSALITO PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
P7B POLICE INTERCEP	\$27415	\$25781.00	177 SILICONE HOSES	\$320	\$279.00
UA BLACK			21A PWR DRIVER SEAT	380	330.00
WF VIBRANT WHITE AC			423 CAL EM NOT REQD		
I CLTH BKTS/VNL R			432 KEY CODE 1284X	50	44.00
N CHARCOAL BLACK			478 C/LAMPS DISABLE	20	18.00
730A ORDER CODE			51Y DUAL SPOT LAMPS	340	296.00
.DUAL EXHAUST			63M NOISE SUPPRESS	95	83.00
.17" STEEL SPARE			61K PWR HTD MIR/BLK	35	30.00
.MANUAL AIR COND					
.ENG IDLE METER			TOTAL BASE AND OPTIONS	30540	27182.21
99V .4.6L OHC FFV V8	NC	NC	TOTAL	30540	27182.21
44Q .ELEC AOD TRANS	NC	NC	*THIS IS NOT AN INVOICE*		
TC1 .P235/55R17 BSW	NC	NC			
CAL. BOARD FEES	NC	.65	* MORE ORDER INFO NEXT PAGE *		
FRT LICENSE BKT	NC	NC	F8=Next		

F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
F4=Submit F5=Add to Library

S068 - MORE DATA IS AVAILABLE.

QC06081

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2010 CROWN VICTORIA

Dealer: F72701

Page: 2 of 2

Order No: 9000 Priority: L4 Ord FIN: QB699 Order Type: 5B Price Level: 015  
Ord Code: 730A Cust/Flt Name: SAUSALITO PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
67B RR DR HND INOP	\$25	\$22.00	*THIS IS NOT AN INVOICE*		
93B CAL SER VEH EXP	NC	NC			
94C 2-WAY RADIO PRP	46	39.00			
94B RR WINDOW DEL	25	22.00			
952 TUTONE #1	885	770.00			
96B FRT MLDG UNINST	30	26.00			
SP DLR ACCT ADJ		(1161.00)			
SP FLT ACCT CR		(290.00)			
FUEL CHARGE		10.56			
B4A NET INV FLT OPT	NC	7.00			
PRICED DORA	NC	NC			
DEST AND DELIV	875	875.00			

SAN FRANCISCO FORD LINCOLN MERCURY  
1595 VAN NESS AVE  
SAN FRANCISCO, CA 94109

TOTAL BASE AND OPTIONS 30540 27182.21

TOTAL 30540 27182.21

F1=Help F2=Return to Order  
F4=Submit F5=Add to Library

F7=Prev  
F3/F12=Veh Ord Menu

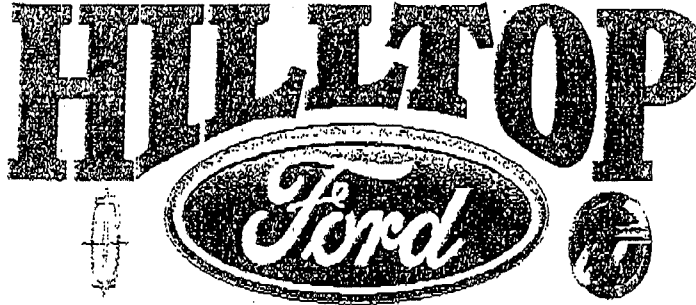
S099 - PRESS F4 TO SUBMIT

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QC06081

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6

*Michael Steads*



LINCOLN

MERCURY

WWW.STEADAUTO.COM  
 COMMERCIAL VEHICLE DEPARTMENT  
 EARL WEINSTEIN  
 PH.# 510.222.4444 FAX# 510.222.2930

TO: Susan or Stacy \* FROM: EARL WEINSTEIN  
510-304-7869

COMPANY: Sausalito P.D DATE NOV 3, 2009

FAX #: 415-289 4175 TOTAL PAGES \_\_\_\_\_

PHONE # \_\_\_\_\_ OUR FAX# 510-222-2930

NOTES/COMMENTS:

*Crown Vic Police*

*Revised*

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NOV 3, 2009 F&I - DEAL WORKSHEET

Store 02 FANDI01 PORT 5065 4770

CITY OF SAUSALITO

1 MICHAEL STEAD'S HILLTOP FORD

LIFE CO:

1 DEAL #	28174	11 TRADE #1	0.00	19 DOC FEE	0.00
2 DEAL DATE	11/02/2009	12 PAYOFF #1		20 WARR PREM	
3 STOCK #		13 DEPOSIT		21 MAINT PREM	
4 PRICE	21853.00	14 CASH DOWN		22 GAP PREM	0.00
5 AFT MARKET		15 REBATE	0.00	23 MSRP	
TOTAL AFTMKT	0.00	TOTAL DOWN	0.00	24 BALLOON	
6 TERM	1	16 REGISTERED STATE	CA	ADJ BALLOON	
7 RATE	0	17 COUNTY CODE	MR		
8 DAYS	30	18 COUNTY RATE	9.0000	AMT FINANCED	23828.52
9 PAY/YEAR	12	GOVT FEES	8.75		
10 PYMT DATE	12/02/2009	TAXES	1966.77		
STATUS S		RO/PO #1		INS:	
		RO/PO #2		MEMO#1	
		RO/PO #3		MEMO#2	

(LINE#) (M=MODIFY) (?=CMD LIST)  
SHIFT F1=FKEYS BANK=CASH DEAL

NO CR  
MONTHLY PYMT ( ) 23828.52

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8

Stacy 415 289 4170

2010 CROWN VICTORIA Page: 1 of 2  
 Order No: 8000 Priority: L4 Ord FIN: 08699 Order Type: 5B Price Level: 015  
 Ord Code: 730A Cust/Flt Name: SAUSALITO PO Number:  
 RETAIL DLR INV

P7B	POLICE INTERCEPT	\$27415	\$28781.00	177	SILICONE NOSES	\$320	\$279.00
VA	BLACK			21A	PWR DRIVER SEAT	380	330.00
WT	VIBRNT WHITE AG			428	CAL EM NOT REQD		
I	CLTH BKTS/VNL R			432	KEY CODE 1284X	50	44.00
N	CHARCOAL BLACK			478	C/LAMPS DISABLE	20	18.00
730A	ORDER CODE			51Y	DUAL SPOT LAMPS	340	206.00
	.DUAL EXHAUST			53M	NOISE SUPPRESS	94	83.00
	.17" STEEL SPARE			61K	PWR HTD MIR/BLK	35	30.00
	.MANUAL AIR COND				TOTAL BASE AND OPTIONS	30540	27182.21
	.ENG IDLE METER				TOTAL	30540	27182.21
88V	.4.6L COMC FFV V8	NC	NC		*THIS IS NOT AN INVOICE*		
44Q	.ELED ADD TRANS	NC	NC				
TC1	.P238/55R17 83M	NC	NC		* MORE ORDER INFO NEXT PAGE *		
	CAL. BOARD FEES	NC	.65		FB=Next		
	FRT LICENSE BKT	NC	NC		F3/F12=Veh Ord Menu		

F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
 F4=Submit F5=Add to Library  
 8006 - MORE DATA IS AVAILABLE. Q000081

2010 CROWN VICTORIA Page: 2 of 2  
 Order No: 8000 Priority: L4 Ord FIN: 08699 Order Type: 5B Price Level: 015  
 Ord Code: 730A Cust/Flt Name: SAUSALITO PO Number:  
 RETAIL DLR INV

87R	RR DR HND INOP	\$25	\$22.00		*THIS IS NOT AN INVOICE*		
88B	CAL SER VEH EXP	NC	NC				
946	2-WAY RADIO PRP	45	89.00				
948	RR WINDOW DEL	25	22.00				
882	TUTONE #1	886	770.00				
96B	FRT MLDG UNINST	30	26.00				
	SP DLR ACCT ADJ		(1161.00)				
	SP FLT ACCT CR		(298.00)				
	FUEL CHARGE		10.56				
84A	NET INV FLT OPT	NC	7.00				
	PRICED DORA	NC	NC				
	DEBT AND DELIV	875	876.00				

TOTAL BASE AND OPTIONS 30540 27182.21  
 TOTAL 30540 27182.21  
 F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
 F4=Submit F5=Add to Library  
 8009 - PRESS F4 TO SUBMIT Q000081  
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QUOTE for 2 VEHICLES

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## VEHICLE DETAILS

### STANDARD EQUIPMENT - 2010 P7B 4dr Sdn w/3.55 Axle

#### ENTERTAINMENT

- AM/FM stereo w/door-mounted speakers
- Rear window-integrated antenna

#### EXTERIOR

- HD 17" x 7.5" steel wheels
- Steel hub caps
- P235/55R17 all-season BSW tires
- Conventional full-size spare tire & wheel
- Concealed body-color bumpers w/(1) piece full wrap cover
- Color-keyed rear body-side moldings
- Black grille
- Light bar connector -inc: 40-amp battery circuit at front right corner of trunk
- Dual black fold-away pwr remote-control mirrors
- Solar tinted glass

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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## VEHICLE DETAILS

### STANDARD EQUIPMENT - 2010 P7B 4dr Sdn w/3.55 Axle

#### INTERIOR

- Cloth reclining front bucket seats w/manual adjust -inc: driver/front passenger anti-stab plates
- Vinyl rear bench seat w/o center armrest -inc: 2-way head restraints
- Pwr distribution connector for aftermarket police equipment
- HD rubber floor covering
- Color-keyed front/rear scuff plates
- Driver-side footrest
- Tilt steering wheel
- Analog gauge cluster
- Analog 140-MPH speedometer
- Engine idle meter
- Pwr windows w/driver-side express down
- Pwr door locks
- Pwr adjustable pedals
- Air conditioning
- Rear floor-mounted heat ducts
- Rear window defroster
- Lockable illuminated glove box
- Dual ashtray-mounted cupholders
- Front door map pockets
- Removable headliner w/high intensity dome lamp
- Cloth covered sun visors
- Dual beam map lights
- Dome & luggage compartment lamps
- Luxury full carpet luggage compartment trim
- Rear pwr access point -inc: pwr junction box providing pwr to trunk-mounted equipment

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## VEHICLE DETAILS

### STANDARD EQUIPMENT - 2010 P7B 4dr Sdn w/3.55 Axle

#### MECHANICAL

- 4.6L SEFI OHC FFV V8 engine
- 4-speed automatic transmission w/OD
- Unique police vehicle air induction system
- Multi-speed electrodrive fan
- Gas cylinder hood assists
- Transmission oil-to-air oil cooler
- Aluminum drive shaft
- 3.55 rear axle ratio
- Limited-slip differential
- Rear wheel drive
- Engine oil cooler
- Pwr steering oil cooler
- Fail safe engine cooling
- HD 78-amp/hr (750 CCA) maintenance-free battery
- Battery saver turns lights off after 30-minutes
- High-output 200-amp generator (132-amps at idle) -inc: integrated electronic voltage regulator
- Coil on plug distributorless ignition system
- Easy-access fuse panel
- HD frame & suspension
- SLA front suspension
- Watts linkage rear suspension
- Low-friction non-greasable upper ball joints
- Front/rear stabilizer bars
- Nitrogen-pressurized monotube HD shock absorbers
- Variable assist rack & pinion pwr steering
- Pwr 4-wheel anti-lock disc brakes
- Manual parking brake release
- Dual stainless steel exhaust system
- Scissors jack

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## VEHICLE DETAILS

### STANDARD EQUIPMENT - 2010 P7B 4dr Sdn w/3.55 Axle

#### SAFETY

- Brake shift interlock
- Side door intrusion beams
- Front dual-stage air bags w/occupant sensors
- Driver & front passenger side airbags
- 3-point active safety belts w/front pretensioners
- Belt-minder system
- Rear door child safety latches
- Emergency interior trunk release
- Tire pressure monitoring system
- Dual note horn

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## VEHICLE DETAILS

### SELECTED MODEL - 2010 P7B 4dr Sdn w/3.55 Axle

<u>Code</u>	<u>Description</u>
P7B	2010 Ford Police Interceptor 4dr Sdn w/3.55 Axle

### SELECTED VEHICLE COLORS - 2010 P7B 4dr Sdn w/3.55 Axle

<u>Code</u>	<u>Description</u>
-	Interior: Charcoal Black
-	Exterior 1: Black
-	Exterior 2: Vibrant White

### SELECTED OPTIONS - 2010 P7B 4dr Sdn w/3.55 Axle

#### CATEGORY

<u>Code</u>	<u>Description</u>
<b>EMISSIONS</b>	
—	STANDARD EMISSIONS
423	CALIFORNIA EMISSIONS NOT REQUIRED (REQ: Standard Emissions) *For units shipped or sold to California Emissions States dealers for registration out of state*
<b>ENGINE</b>	
99V	4.6L SEFI OHC FFV V8 ENGINE (STD)
<b>TRANSMISSION</b>	
44U	4-SPEED AUTOMATIC TRANSMISSION W/OD (STD)
<b>SERIES ORDER CODE</b>	
730A	POLICE PREP PKG SERIES ORDER CODE
<b>PAINT SCHEME</b>	
952	TWO-TONE PAINT #1 -inc: accent color applied on roof, pillars & front/rear doors (REQ: Secondary Paint)
<b>PRIMARY PAINT</b>	
UA	BLACK
<b>SECONDARY PAINT</b>	
WT	VIBRANT WHITE (REQ: Two-Tone Paint)
<b>SEAT TRIM</b>	
IN	CHARCOAL BLACK, CLOTH FRONT BUCKET SEATS & VINYL REAR BENCH SEAT
<b>ADDITIONAL EQUIPMENT</b>	
177	SILICONE HOSES W/AIRCRAFT CLAMPS
96B	UNINSTALLED FRONT COLOR-KEYED FRONT BODY-SIDE MOLDING *Shipped in trunk*
53M	RADIO SUPPRESSION PKG -inc: radio suppression coverage for engine to dash panel, engine to frame, tail pipe to frame (LH/RH), body to frame-rear (LH/RH), hood to body, decklid to body
51Y	DRIVER & FRONT PASSENGER SPOT LAMPS ASSEMBLY *Mounted on A-pillars* (N/A w/51B or 51Z Spot Lamp Prep)
61K	HEATED MIRRORS

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## VEHICLE DETAILS

### SELECTED OPTIONS - 2010 P7B 4dr Sdn w/3.55 Axle

#### CATEGORY

<u>Code</u>	<u>Description</u>
ADDITIONAL EQUIPMENT	
67R	REAR DOOR HANDLES INOPERABLE & LOCKS OPERABLE
21A	PWR DRIVER SEAT W/LUMBAR
948	REAR PWR WINDOW SWITCHES DELETE -inc: rear pwr window switches operable on drivers door only
432	KEYED ALIKE CODE 1284X
946	2-WAY RADIO PRE-WIRE CONNECTOR
478	COURTESY LAMP DISABLE *Courtesy lamp circuits made non-functional*

#### OPTIONS TOTAL

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