



# STAFF REPORT

CITY COUNCIL OF THE CITY OF SAUSALITO

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## AGENDA TITLE

Purchase of Ford F-650 Cab-and-Chassis for Sewer Rodder Replacement Under Cooperative Purchase Pricing

## RECOMMENDED MOTION

Adopt a Resolution of the City Council of the City of Sausalito Awarding a Contract for Purchase of One (1) New, 2011 Ford F650 Cab and Chassis to Downtown Ford Sales, Sacramento, California for a Sum Not to Exceed \$70,123 Under Cooperative Purchase Pricing

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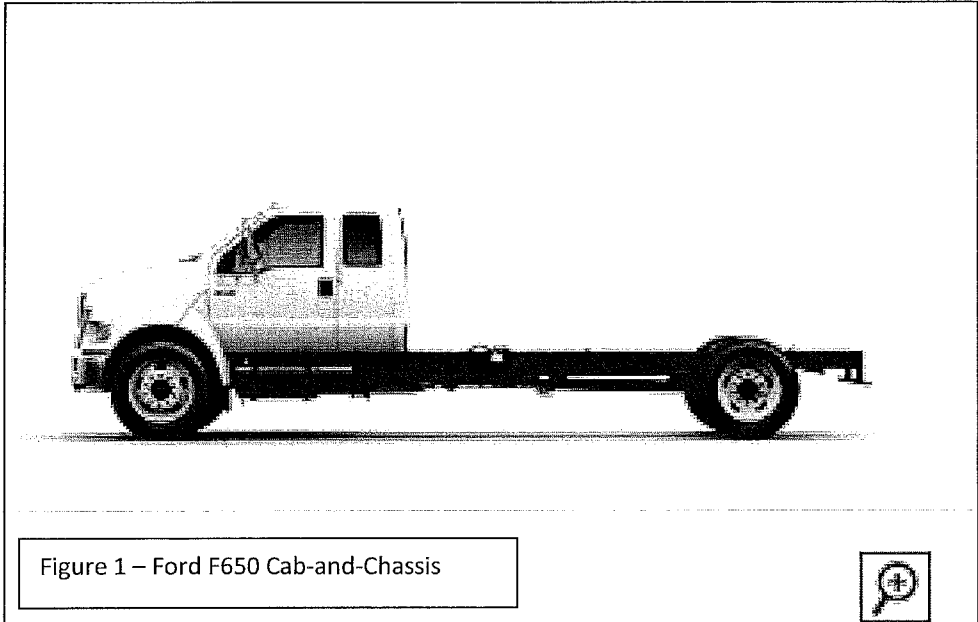
## SUMMARY:

The FY10 budget for the Sewer Enterprise includes (on page 95) \$420,000 in funding for one-time acquisition of machinery and equipment specified in the Sanitary Sewer Fee Study dated June 2009 and incorporated into the sewer use charges adopted by the Council in June 2009. Since the Sanitary Sewer Fee Study was accepted, the priorities of the Department have changed and Staff seeks Council authorization to re-program some of the budgeted funds. First, the City's 1993 GMC sectional rodder's condition and reliability have proven significantly worse over the last year than was projected (the projection was replacement necessary within five years). In addition, the rodder is not capable of the level of productivity that our compliance with the standards of care under the EPA Order dictates (for example it holds only 600 linear feet of rod).

The Director of Public Works, Sanitary Sewer Systems Coordinator, Public Works Manager and Foreperson, as well as other existing maintenance staff have developed a specification for replacement with a 1,200 foot capacity, truck-mounted, continuous rodder manufactured by OK Champion in Hammond, Indiana. Working with OK Champion's sole authorized representative in the area, WECO Industries, LLC of Vacaville, California, several different alternative makes and models of cab-and-chassis (see Figure 1 below) upon which to mount the new rodder were evaluated. The alternatives included 2009, 2010 and 2011 model trucks (each having to comply with different air quality regulations), as well as gasoline, conventional diesel, selective catalytic reduction equipped diesel, and both liquefied and compressed natural gas powered trucks. Based on acquisition cost, expected operating costs (including the daily duty cycle), Staff has concluded that acquisition of a 2011 model, Ford F650 equipped with a 6.7 liter Cummins ISB powerplant, configured for a 29,000 lb gross vehicle weight rating

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and available at California State Contract Pricing for Medium Duty trucks from Downtown Ford in Sacramento will provide the best value to the City.



Acquisition of one of the pieces of equipment specified in the Sanitary Sewer Fee Study, a 6-by-6 inch bypass pump, may no longer be necessary inasmuch as the Sausalito-Marín City Sanitary District recently purchased one and has agreed to share it with the City. (The cost sharing item is tentatively calendared to Council for action on its May 4, 2010 agenda.) With \$12,500 from that item, and \$162,000 by deleting one of the two towable generators proposed and now considered redundant, it is anticipated that the cost of the replacement rodder, including the cab-and-chassis can be adequately funded within the overall Sewer budget.

On that basis, Staff respectfully requests that Council approve a budget transfer from Sewer Machinery and Equipment to Sewer Vehicles in the amount of \$70,123 and award a contract for purchase of one, 2011 model F650 cab-and-chassis to Downtown Ford for a sum not to exceed \$70,123 under Cooperative Purchasing pricing. Staff will return to Council at a later date with a more specific request for award of a contract for the rodder body, toolboxes, and necessary fitting and appurtenances.

### ISSUES

None identified. The proposed purchase will not have an adverse effect on the environment inasmuch as the 1993 model truck being replaced will leave City inventory (sold as surplus via auction) and the new model complies with current air quality regulations.

### FISCAL IMPACT

The funding requested is \$70,123 which includes tax and tire fee. Said funding is available in the adopted Sewer Fund budget in Fund 110-550-7000-740 (Machinery & Equipment) and an unencumbered balance in that account of \$413,000 is available as of April 9, 2010. Sausalito Municipal Code (SMC) section 3.30.130 requires Council approval for any specialized equipment purchase contract exceeding \$15,000 in value.

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**STAFF RECOMMENDATION**

Adopt a Resolution of the City Council of the City of Sausalito Awarding a Contract for Purchase of One (1) New, 2011 Ford F650 Cab and Chassis to Downtown Ford Sales, Sacramento, California for a Sum Not to Exceed \$70,123 Under Cooperative Purchase Pricing

**ATTACHMENTS**

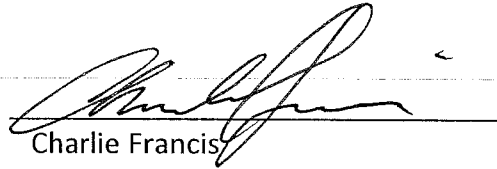
A Resolution of the City Council of the City of Sausalito Awarding a Contract for Purchase of One (1) New, 2011 Ford F650 Cab and Chassis to Downtown Ford Sales, Sacramento, California for a Sum Not to Exceed \$70,123 Under Cooperative Purchase Pricing

PREPARED BY:



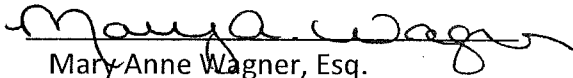
Jonathon Goldman  
Director of Public Works

REVIEWED BY:



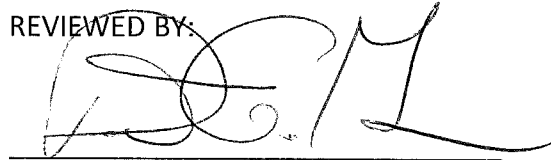
Charlie Francis  
Administrative Services Director/Treasurer

REVIEWED BY:



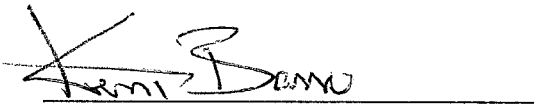
Mary Anne Wagner, Esq.  
City Attorney

REVIEWED BY:



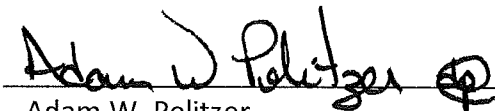
Pat Guasco  
Sanitary Sewer System Coordinator

REVIEWED BY:



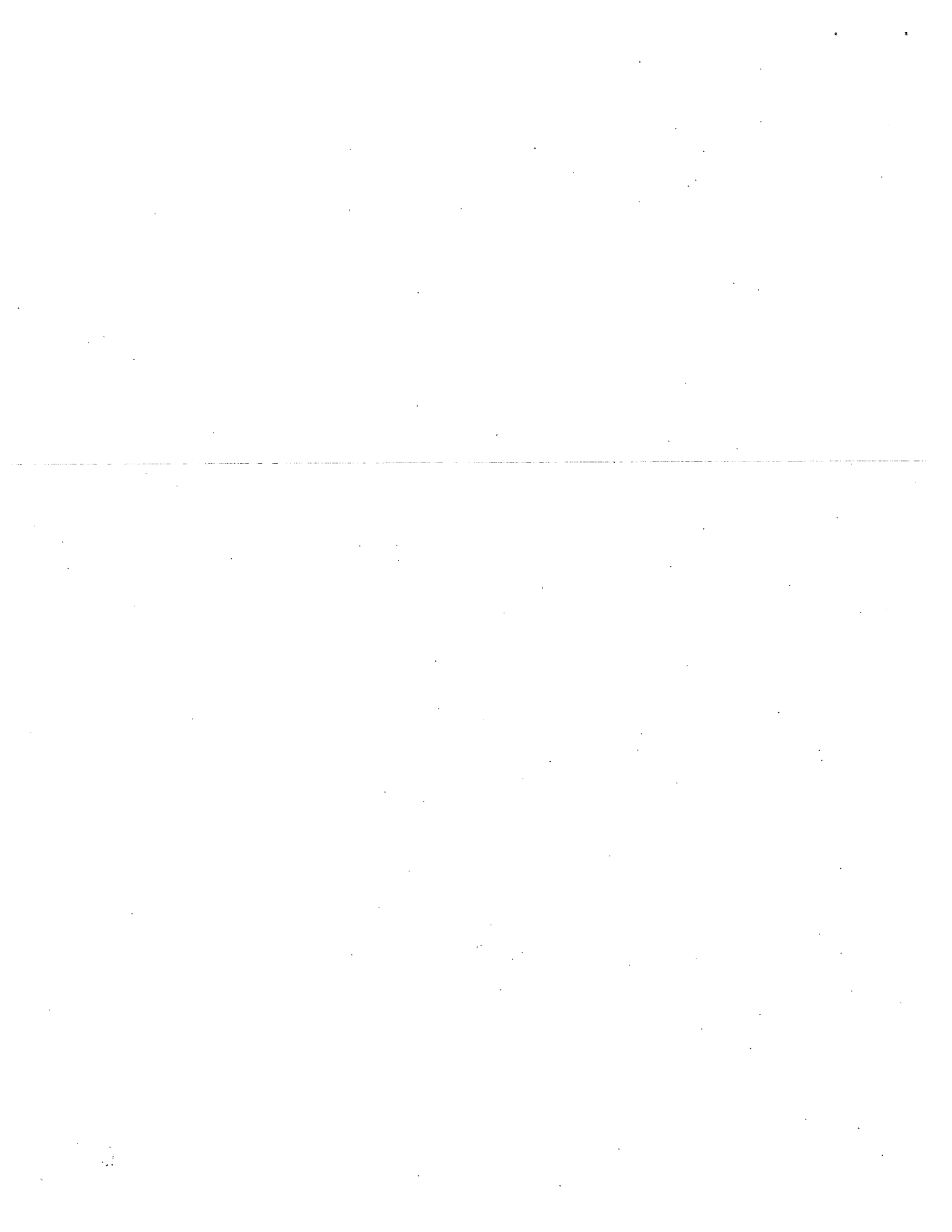
Kent Basso  
Public Works Foreperson

SUBMITTED BY:



Adam W. Politzer  
City Manager

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RESOLUTION No. \_\_\_\_\_

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SAUSALITO  
AWARDING A CONTRACT FOR PURCHASE OF  
ONE (1) NEW, 2011 FORD F650 CAB AND CHASSIS TO  
DOWNTOWN FORD SALES, SACRAMENTO, CALIFORNIA FOR  
A SUM NOT TO EXCEED \$70,123 UNDER COOPERATIVE PURCHASE PRICING**

**WHEREAS**, with Resolution 5041 of June 23, 2009 the City Council adopted the 2009-2010 Annual Budget which includes funding for acquisition of certain machinery and equipment in the Sewer Fund (110-550-7000-740) and an unencumbered balance in that account of \$413,000 is available as of April 9, 2010; and

**WHEREAS**, the Director of Public Works in collaboration with the Acting Fleet Maintenance Coordinator and other Staff have noted the need to re-program some of the budgeted funds owing to the fact that the City's 1993 GMC sectional rodder's condition and reliability have proven significantly worse over the last year than was projected (the projection was replacement necessary within five years) and that the rodder is not capable of the level of productivity that our compliance with the standards of care under the EPA Order dictates; and

**WHEREAS**, one of the pieces of equipment specified in the Sanitary Sewer Fee Study (which provided the basis for the adopted budget), a 6-by-6 inch bypass pump, has been purchased by the Sausalito-Marin City Sanitary District and the District has agreed to share it with the City; and

**WHEREAS**, one of the two towable generators proposed is now considered redundant; and

**WHEREAS**, the Director of Public Works, Sanitary Sewer Systems Coordinator, Public Works Manager and Foreperson, as well as other existing maintenance staff have developed a specification for the required rodder replacement with a 1,200 foot capacity, truck-mounted, continuous rodder manufactured by OK Champion in Hammond, Indiana; and

**WHEREAS**, several different alternative makes and models of cab-and-chassis (carrier) upon which to mount the new rodder were evaluated including 2009, 2010 and 2011 model trucks (each having to comply with different air quality regulations), as well as gasoline, conventional diesel, selective catalytic reduction equipped diesel, and both liquefied and compressed natural gas powerplants; and

**WHEREAS**, based on acquisition cost, and expected operating costs (including the daily duty cycle), Staff has concluded that acquisition of a 2011 model, Ford F650 equipped with a 6.7 liter Cummins ISB powerplant, configured for a 29,000 lb gross vehicle weight rating and available at California State Contract Pricing for Medium Duty trucks from Downtown Ford in Sacramento will provide the best value to the City for the required vehicle; and

**WHEREAS**, once the details of fitting and equipping the rodder body itself are specified Staff will return to Council with a recommendation to purchase said equipment and have it mounted to the carrier cab-and-chassis; and

**WHEREAS**, replacement of the rodder will not result in any adverse environmental impact inasmuch as the 1993 model will be auctioned from inventory and the new vehicle will comply with current air quality standards, and

**WHEREAS**, in conformance with Article 2, Section 3.30.200 of the Sausalito Municipal Code (“SMC”) the City Manager may obtain necessary equipment or supplies under a cooperative competitive bidding procedure employed by another public agency without soliciting competitive bids directly as long as certain requirements are met; and

**WHEREAS**, Staff has confirmed that Downtown Ford’s Mandatory Statewide Contract #1-09-23-20 satisfies said requirements of Sausalito Municipal Code, Section 3.30.200; and

**WHEREAS**, the Director of Public Works has determined that the quotation submitted by Downtown Ford Sales, Sacramento, California in the amount of \$70,123 including tax and fees under State Contract Pricing represents the best value to the City in acquiring the necessary carrier for the new rodder and recommends that Council award the contract for purchase to the Downtown Ford.

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Sausalito:

1. Approves the transfer of \$70,123 from the Sewer Fund Machinery & Equipment account to the Sewer Fund Vehicle Replacement Account.
2. Awards a Contract to Downtown Ford Sales, Sacramento, California for purchase of the truck specified in the attached quotation for a lump sum of \$70,123 including tax and fees on the basis of State Contract Pricing.

**PASSED AND ADOPTED** at a regular meeting of the City Council of the City of Sausalito on the 20th day of April, 2010 by the following vote:

**AYES:** Councilmembers:  
**NOES:** Councilmembers:  
**ABSTAIN:** Councilmembers:  
**ABSENT:** Councilmembers:

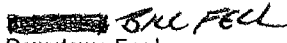
\_\_\_\_\_  
MAYOR OF THE CITY OF SAUSALITO

ATTEST:

\_\_\_\_\_  
CITY CLERK

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Prepared For:  
 Mr. Jonathon Goldman  
 City of Sausalito  
 California

Prepared By:  
  
 Downtown Ford  
 525 N 16th St  
 Sacramento, California, 95811  
 Phone: 916-442-6931  
 Fax: 916-491-3138



*Selected Options*

2011 Ford F-650

SuperCab XL (X6F)

Vehicle Snapshot
<b>Engine:</b> Cummins (6.7L) ISB 280 HP @ 2300 RPM, Governed @ 2600 RPM <b>Transmission:</b> Allison 3500 5-Speed, RDS Series On-Off <b>Rear Axle Ratio:</b> 5.57 <b>Brakes:</b> Air Brakes - Straight Truck w/16.5x7.0 Rear Brakes - 22.5" Wheels <b>GVWR:</b> 29,000 lbs

Description	MSRP
<b>Base Vehicle Price (X6F)</b>	59,375.00
<b>Wheelbase</b>	
197" Wheelbase/102" CA/70" AF/306" OAL	207.00
<b>1 - Frame</b>	
Single Channel - Straight 'C' 14.18 SM, 120,000 PSI Heat treated alloy steel; 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm), 437.9" (11122mm) maximum OAL. Includes tapered ends when used with tractor air brake system.	732.00
Tow Hooks, Front (2) Inside Rail, Frame Mounted	73.00
<b>2 - Axle, Front/Suspension, Front</b>	
I-Beam Type - 10,000 lb. Cap. Non-Driving - Meritor MFS-10-122A Steering Wheel - Two Spoke, Black PVC, 17.5" Dia. Includes Ross TAS-66 integral power steering. <b>WARNING!</b> The selection of this Axle may cause the GVWR to exceed 26,000 lbs., with CDL Implications.	683.00
Taper-Leaf Springs, Parabolic - 10,000 lb. Cap Includes shock absorbers.	122.00
<b>3 - Axle, Rear/Suspension, Rear</b>	
19,000 lb. Single-Speed - Meritor MS-19-14X-3DLF Single reduction with 190 wheel ends. <b>NOTE:</b> When specifying an axle ratio, check performance guidelines for startability and gradeability. <b>WARNING!</b> The selection of this Axle may cause the GVWR to exceed 26,000 lbs., with CDL Implications.	671.00
Multi-Leaf Springs - Varl-Rate Suspension 20,000 lb. Cap	110.00

Prices and content availability as shown, are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Reference CT05207668 12/23/2009

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*Selected Options Continued*

Prepared For: Mr. Jonathon Goldman  
 Prepared By: Bob Milloy  
 Dealership: Downtown Ford

Description	MSRP
<i>Includes 4500 lb. auxiliary rubber spring.</i>	
<b>5.57 Axle Ratio</b>	N/C
<b>4 - Brakes/Brake Equipment</b>	
<b>Air Brakes - Straight Truck w/16.5x7.0 Rear Brakes - 22.5" Wheels</b>	1,524.00
<i>Air Compressor, Cummins, 18.7 CFM Capacity. Meritor Q-Plus with ABS, Bendix Anti-Lock Brake System, 4-channel. Includes 15" x 4" front brakes, dual direct reading air pressure gauges, front and rear dust shields, brake lines color coded nylon, instrument panel mounted yellow knob parking brake control valve, automatic slack adjusters front and rear, two rear spring parking brake chambers mounted on rear of rear axle, three drain valve(s) and two air tanks (Reference Body Builders Book for location). Rear brake size and components dependent upon axle selection.</i>	
<b>Air Dryer, Bendix AD/IP w/Heater, Standard Position</b>	457.00
<i>Mounted inside left frame rail, back of cab.</i>	
<b>5 - Engine/Engine Equipment</b>	
<b>Cummins (6.7L) ISB 280 HP @ 2300 RPM, Governed @ 2600 RPM</b>	3,341.00
<i>Starting Motor - 12-Volt, 38 MT, Delco-Remy America Inc. Type 300 ; Less thermal overcrank protection.; Radiator - Modine, 717 Sq In Cross Flow, 4.25" Core w/In-Tank Trans Cooler, Mainshaft Driveline, 1710; Anti-Freeze Red, Extended Life Coolant : To -40 degrees F/ -40 degrees C freeze protection. Includes Borg Warner SA75 viscous screw on type fan clutch. Includes Donaldson single stage dry type air cleaner with restriction indicator. Includes Fleetguard FS19557, with electric type heater and primer pump - engine mounted fuel/water separator. 660 lb-ft torque @ 1600 RPM, 2600 RPM governed speed, 280 peak HP (Max). Component-manufacturer warranty applies. Subject to change by manufacturer without notice. Torque: 660 ft.lbs. @ 1600 rpm.</i>	
<b>CARB Clean Idle Label on Hood - Required for registration in CA, CT, DE, GA, ME, NJ, NY, NC, and PA</b>	N/C
<b>50 State Emissions</b>	N/C
<b>Emissions Surcharge</b>	4,000.00
<b>6a - Allison Vocational Transmission</b>	
<b>Allison 3500 5-Speed, RDS Series On-Off</b>	5,030.00
<i>RDS Series On-Off; Synthetic Transmission Oil; 29 thru 42 Pints - Meets Allison TES295 Specification. Rated: wide ratio, 300 HP input power, 800 lb-ft input torque, and 2 year model warranty. PTO provision standard. Includes oil level sensor.</i>	
<b>6b - Allison Programming I/O</b>	
<b>Allison Programming I/O Rugged Duty Series - General Purpose/Construction</b>	N/C
<i>For programming content specific, please refer to HELP or RESOURCES in CTT.</i>	
<b>7 - Exhaust</b>	
<b>Under Cab, Vertical Outlet, Right Side</b>	256.00
<i>Single, horizontal, diesel particulate filter assembly, frame mounted outside right rail under cab, single horizontal SCR assembly, frame mounted outside right rail under cab, right side mounted vertical tail pipe and guard.</i>	

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*Selected Options Continued*

Prepared For: Mr. Jonathon Goldman  
 Prepared By: Bob Milloy  
 Dealership: Downtown Ford

Description	MSRP
<b>8 - Electrical/Alternator/Battery</b>	
<b>Body Builder Wiring - To End of Frame</b> <i>Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.</i>	134.00
<b>Daytime Running Lights</b>	43.00
<b>220 Amp, Leece-Neville 12-Volt, Brush Type, Pad Mounted, Alternator</b>	720.00
<b>Two - 900 CCA, 1800 Total, Includes Steel Battery Box and Plastic Lid</b> <i>12Volt, Motorcraft.</i>	61.00
<b>9 - Fuel Tanks</b>	
<b>Tank - Steel (Deep) 50 U.S. gal. (189 L.) - Single</b> <i>LH D-style steel, top draw, 16" tank depth, mounted left side under cab in front of battery box. Includes under cab mounted aftertreatment device.</i>	213.00
<b>10 Gallon Urea Tank</b> <i>Mounted R/H rail, aft of cab.</i>	N/C
<b>10 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection</b>	0.00
<b>10 - Seats</b>	
<b>Driver Captains Chair, 40%, Reclining, Steel Gray Vinyl w/Steel Gray Vinyl Insert</b> <i>Fixed track with fore aft adjust, high back with integral headrest and arm rest. Seats are color coordinated to cab trim level. All seats include seat belts.</i>	Included
<b>2 Passenger, 70% Bench, Folding, Steel Gray Vinyl w/Steel Gray Vinyl Insert</b> <i>Intermediate folding back, integral outboard headrest, fold down arm rest with cupholders.</i>	Included
<b>Rear Bench, Steel Gray Vinyl</b> <i>60/40, flip-up cushion.</i>	Included
<b>11 - Cab Equipment</b>	
<b>XL Trim Package</b> <i>(88H) Driver Captains Chair, 40%, Reclining, Steel Gray Vinyl w/Steel Gray Vinyl Insert : Fixed track with fore aft adjust, high back with integral headrest and arm rest. Seats are color coordinated to cab trim level. All seats include seat belts.; (85A) 2 Passenger, 70% Bench, Folding, Steel Gray Vinyl w/Steel Gray Vinyl Insert : Intermediate folding back, integral outboard headrest, fold down arm rest with cupholders. ; (87B) Rear Bench, Steel Gray Vinyl : 60/40, flip-up cushion. Includes molded cloth headliner, RH and LH coat hooks, sunvisors with passenger side mirror, overhead console with dual sunglass bins and integral map lights, door trim panels with standard armrest, manual air conditioning, radio AM/FM w/clock and 2-speakers, West Coast mirrors, bright front headlight bezel, chrome grille and chrome front bumper. Steel gray interior color.</i>	N/C
<b>Mirrors, Dual Stainless Steel - Rectangular, 7 1/2" x 16 1/2"</b> <i>West Coast style, 102" wide spacing.</i>	N/C
<b>Mirrors, 2 Auxillary Convex - Stainless Steel</b> <i>8" dia., mounted below primary mirrors.</i>	43.00

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*Selected Options Continued*

Prepared For: Mr. Jonathon Goldman  
 Prepared By: Bob Milloy  
 Dealership: Downtown Ford

Description	MSRP
<b>Radio AM/FM Stereo w/Clock</b> <i>Includes two speakers.</i>	N/C
12 - Front Wheels/Tires	
<b>Wheels, Front 22.5x7.5 Powder Coated Steel Disc, 10-Hole</b> <i>(285.75MM BC) hub piloted, flanged nut, 5 hand hold, metric mount, 7.50 DC rims; with steel hubs, white.</i>	N/C
<b>Tires, Front Two 11R22.5H Hankook AH12 (501 rev/mile)</b>	N/C
13 - Rear Wheels/Tires	
<b>Wheels, Rear 22.5x7.5 Powder Coated Steel Disc, 10-Hole</b> <i>(285.75MM BC) hub piloted, flanged nut, 5 hand hold, metric mount, 7.50 DC rims; with steel hubs, white.</i>	N/C
<b>Tires, Rear Four 11R22.5H Hankook DL01 (484 rev/mile)</b>	N/C
14 - Miscellaneous	
<b>National Fleet Incentive</b>	0.00
<b>Net Invoice Fleet Option</b>	0.00
Interior Colors For : Primary	
<b>Gray</b>	N/C
Primary Colors For : Primary	
<b>Oxford White</b>	N/C
Vehicle Subtotal	\$77,795.00
Destination	\$1,275.00
Vehicle Subtotal (including Destination)	\$79,070.00

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Prepared For:  
Mr. Jonathon Goldman  
City of Sausalito  
California

Prepared By:  
Bob Milloy  
Downtown Ford  
525 N 16th St  
Sacramento, California, 95811  
Phone: 916-442-6931  
Fax: 916-491-3138



## Quotation

2011 Ford F-650

SuperCab XL (X6F)

### Vehicle Snapshot

Engine: Cummins (6.7L) ISB 280 HP @ 2300 RPM, Governed @ 2600 RPM  
Transmission: Allison 3500 5-Speed, RDS Series On-Off  
Rear Axle Ratio: 5.57  
Brakes: Air Brakes - Straight Truck w/16.5x7.0 Rear Brakes - 22.5" Wheels  
GVWR: 29,000 lbs

Description	MSRP
Vehicle Price (excluding option discounts)	\$77,795.00
Vehicle Subtotal	\$77,795.00
Option Credits	0.00
Other (Discount)Margin	(14,745.20)
Incentives	0.00
Total Other Items	(14,745.20)
Net Selling Price	\$63,049.80
Destination	1,275.00
Total Quote	\$64,324.80
TOTAL	\$64,324.80

Customer Signature

Acceptance Date

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Prepared For:  
Mr. Jonathon Goldman  
City of Sausalito  
California

Prepared By:  
Bob Milloy / *Bill Fell*  
Downtown Ford  
525 N 16th St  
Sacramento, California, 95811  
Phone: 916-442-6931  
Fax: 916-491-3138



## Dimensions & Capacities

## 2011 Ford F-650

SuperCab XL (X6F)  
Value

### Description

#### Dimensions and Capacities

Output .....	280 hp @ 2,300 rpm
Torque .....	660 lb.-ft. @ 1,600 rpm
1st gear ratio .....	4.590
2nd gear ratio .....	2.250
3rd gear ratio .....	1.540
4th gear ratio .....	1.000
5th gear ratio .....	0.750
Reverse gear ratio .....	5.000
Curb weight .....	9,613 lbs.
Front curb weight .....	6,099 lbs.
Rear curb weight .....	3,514 lbs.
Front axle capacity .....	10,000 lbs.
Rear axle capacity .....	19,000 lbs.
Front spring rating .....	10,000 lbs.
Rear spring rating .....	20,000 lbs.
Front tire/wheel capacity .....	12,400 lbs.
Rear tire/wheel capacity .....	24,020 lbs.
Front legroom .....	41.2 "
Rear legroom .....	31.9 "
Front headroom .....	41.5 "
Rear headroom .....	38.5 "
Front hiproom .....	67.4 "
Rear hiproom .....	67.3 "
Front shoulder room .....	68.0 "
Rear shoulder room .....	68.0 "
Length .....	306.0 "
Body width .....	96.7 "
Body height .....	93.2 "
Wheelbase .....	197.0 "
Cab to axle .....	81.0 "
Axle to end of frame .....	70.0 "
Radiator area .....	717.0 "
Frame rail depth .....	10.1 "
Frame rail width .....	3.6 "
Frame rail thickness .....	0.31 "

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*Dimensions & Capacities Continued*

Prepared For: Mr. Jonathon Goldman  
 Prepared By: Bob Milloy *Bill Fell*  
 Dealership: Downtown Ford

Description	Value
<b>Dimensions and Capacities</b>	
Max RBM (in.-lbs.) .....	1,780,800.0
Frame rail section .....	9.5 "
Turning radius (to curb) .....	27.9 '
Turning radius (to bumper) .....	29.3 '
Front frame height loaded .....	34.7 "
Front frame height unloaded .....	37.6 "
Rear frame height loaded .....	35.2 "
Rear frame height unloaded .....	39.6 "

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