

General Fund Revenues and Transfers In – (continued)

City of Sausalito												
General Fund												
Revenue Budget FY 2010												
						Increase			Increase			
			Adopted			Amended			Requested			
			Budget			Budget			(Decrease)			
			Actual			Actual			Over Prior			
			2005-06			2006-07			Year Actual			
			2007-08			2008-09			% Change			
			2008-09			2008-09			2009-2010			
			Year Budget			Year Budget			% Change			
Account	Description	2005-06	2006-07	2007-08	2008-09	2008-09	2008-09	Year Actual	% Change	2009-2010	Year Budget	% Change
100-000-3300-010	Homeowner's Exemption	38,210	37,423	37,521	37,500	37,500	(21)	-0.1%	37,500	-	0.0%	
100-000-3300-020	Motor Vehicle	49,508	44,012	33,049	40,000	30,000	(3,049)	-9.2%	30,000	-	0.0%	
100-000-3300-030	State Mandates SB 90	109,123	32,665	204,236	-	40,000	(164,236)	-80.4%	80,000	40,000	100.0%	
	Total State of California Funding	196,841	114,100	274,806	77,500	107,500	(167,306)	-60.9%	147,500	40,000	37.2%	
100-000-3300-040	SMEMPS - Ambulance	104,177	92,150	117,388	100,000	148,645	31,257	26.6%	125,000	(23,645)	-15.9%	
100-000-3300-055	Abandoned Vehicle Abate Reimb.	7,449	3,888	10,152	6,000	6,000	(4,152)	-40.9%	6,000	-	0.0%	
100-000-3300-080	Booking Fee Reimbursement	-	12,623	-	-	-	-	0.0%	-	-	0.0%	
100-000-3470-100	Admin Fees	30,389	25,633	30,446	22,500	22,500	(7,946)	-26.1%	25,000	2,500	11.1%	
100-000-3470-200	Police	40,000	15,757	16,335	15,000	15,000	(1,335)	-8.2%	15,000	-	0.0%	
100-000-3470-201	Film Permits	500	900	1,975	1,500	1,500	(475)	-24.1%	1,500	-	0.0%	
100-000-3470-202	Police - Alarms	5,730	8,465	8,225	6,000	6,000	(2,225)	-27.1%	6,000	-	0.0%	
100-000-3470-300	Fire	1,031	6,360	2,349	1,200	1,200	(1,149)	-48.9%	1,200	-	0.0%	
100-000-3470-500	Public Work	7,997	2,847	4,200	2,500	2,500	(1,700)	-40.5%	2,500	-	0.0%	
100-000-3470-690	Library Fees	20,346	19,333	19,407	19,000	19,000	(407)	-2.1%	19,000	-	0.0%	
100-000-3500-010	Municipal Code Fines	313,260	368,352	330,643	350,000	350,000	19,357	5.9%	400,000	50,000	14.3%	
100-000-3500-020	Code Enforcement Muni Code Fine	-	22,448	2,311	-	-	(2,311)	-100.0%	-	-	0.0%	
100-000-3600-010	Interest on Investments	7,644	23,475	433,184	6,000	6,000	(427,184)	-98.6%	6,000	-	0.0%	
100-000-3620-010	Land, Antennas, etc	118,336	128,338	130,636	135,000	135,000	4,364	3.3%	140,000	5,000	3.7%	
100-000-3620-020	Bldg Lease	2,153	-	-	-	-	-	0.0%	-	-	0.0%	
100-000-3620-050	Pay Phone Profits	991	722	-	-	-	-	0.0%	-	-	0.0%	
100-000-3640-000	Contribution - Private	-	-	25,000	7,000	7,000	(18,000)	-72.0%	-	(7,000)	-100.0%	
100-000-3640-020	Contribution - Library Friends	50,000	50,000	10,000	65,000	65,000	55,000	550.0%	53,000	(12,000)	-18.5%	
100-000-3640-020	Contribution - Library Foundation	-	-	-	-	-	-	0.0%	35,000	35,000	0.0%	
100-000-3900-010	Misc Revenue	36,945	6,329	217,148	2,000	2,000	(215,148)	-99.1%	2,000	-	0.0%	
100-000-3900-011	Art Festival Parking	6,934	7,190	7,449	7,000	7,000	(449)	-6.0%	7,000	-	0.0%	
100-000-3920-010	Proceeds of Sale of Fix Assets	501	120	175,414	-	-	(175,414)	-100.0%	-	-	0.0%	
	Total Misc Revenues	754,383	794,929	1,542,261	745,700	794,345	(747,916)	-48.5%	844,200	49,855	6.3%	

General Fund Revenues and Transfers In – (continued)

City of Sausalito											
General Fund											
Revenue Budget FY 2010											
					Adopted	Amended	Increase		Requested	Increase	
		Actual	Actual	Actual	Budget	Budget	(Decrease)	%	Budget	(Decrease)	%
Account	Description	2005-06	2006-07	2007-08	2008-09	2008-09	Over Prior	Change	2009-2010	Year Budget	Change
Detail Attached	Planning & Building Revenue	583,417	696,066	848,920	687,450	562,940	(285,980)	-33.7%	519,300	(43,640)	-7.8%
Detail Attached	Recreation Revenue	335,765	299,730	254,467	317,540	311,673	57,206	22.5%	324,000	12,327	4.0%
	Total Operating Revenues	11,059,641	11,586,965	13,338,912	11,684,295	11,839,913	(1,498,999)	-11.2%	12,352,000	512,087	4.3%
	Total Expenditures (see expend summary)	10,823,947	11,373,224	12,124,582	13,019,660	13,176,457	1,051,874	8.7%	13,673,756	497,300	3.8%
	Excess (Deficiency) of Revenues over Expenditures	235,694	213,741	1,214,330	(1,335,365)	(1,336,544)	(2,550,873)	-210.1%	(1,321,756)	14,787	-1.1%
	Other Financing Sources (Uses)										
100-000-3910-011	Parking Transfer In	800,000	700,000	900,000	1,000,000	1,000,000	100,000	11.1%	1,000,000	-	0.0%
100-000-3910-014	Sewer Transfer In	79,000	79,000	79,000	79,000	79,000	(0)	0.0%	79,000	-	0.0%
100-000-3910-012	Tidelands Transfer In	144,854	200,000	205,000	219,500	219,500	14,500	7.1%	219,500	-	0.0%
100-000-3910-013	Old City Hall Transfer In	112,500	150,000	150,000	150,000	150,000	-	0.0%	150,000	-	0.0%
100-000-3910-021	MLK Loan Pmts to City				100,000	100,000	100,000	0.0%	100,000	-	0.0%
100-000-3910-021	MLK Transfer in (Admin)	33,375	33,375	33,375	33,375	33,375	-	0.0%	33,375	-	0.0%
	Total Transfer In	1,169,729	1,162,375	1,367,375	1,581,875	1,581,875	214,500	15.7%	1,581,875	-	0.0%
	Transfer (Out) (see expenditure summary)	(151,319)	(535,000)	(1,924,000)	(250,000)	(250,000)	1,674,000	-87.0%	(260,000)	(10,000)	4.0%
	Total Other Financing Sources (Uses)	1,018,411	627,375	(556,625)	1,331,875	1,331,875	1,888,500	-339.3%	1,321,875	(10,000)	-0.8%
	Net Change in Fund Balance	1,254,105	841,116	657,705	(3,490)	(4,669)	(662,373)		119	4,787	
	Estimated Budget Carryover	(1,457,035)				100,000					
	Beg undesignat, unreserved fund bal	-	(202,930)	638,186	1,302,897	1,302,897	664,711		1,398,228	95,331	
	End undesignat, unreserved fund bal	(202,930)	638,186	1,302,897	1,299,407	1,398,228	2,337		1,398,347	119	

General Fund Revenues and Transfers In – (continued)

City of Sausalito

Planning and Building Revenue

Budget 2008-2010

									75%		
							Increase (Decrease)		Projected	Increase (Decrease)	
		Actual	Actual	Actual	Requested	Amended	Over Prior	%	Budget	Over Prior	%
Account	Description	2005-06	2006-07	2007-08	Budget 2008-09	Budget 2008-09	Year Actual	Change	2009-2010	Year Budget	Change
100-000-3220-010	Building	165,729	194,568	247,831	187,775	175,000	(72,831)	-29.4%	140,000	(35,000)	-20.0%
100-000-3220-020	Electrical	20,435	15,886	23,534	16,240	16,240	(7,294)	-31.0%	10,000	(6,240)	-38.4%
100-000-3220-030	Mechanical	10,941	9,814	10,252	10,150	8,000	(2,252)	-22.0%	7,500	(500)	-6.2%
100-000-3220-040	Plumbing	21,929	22,827	28,789	20,300	20,300	(8,489)	-29.5%	15,000	(5,300)	-26.1%
100-000-3220-051	Building - Plan Check	170,987	233,228	213,826	218,225	150,000	(63,826)	-29.8%	140,000	(10,000)	-6.7%
100-000-3220-052	Building Record Fees	18,252	14,082	11,099	10,150	7,000	(4,099)	-36.9%	7,500	500	7.1%
100-000-3220-053	Energy Check Fee	13,801	9,803	14,080	10,150	5,000	(9,080)	-64.5%	7,500	2,500	50.0%
100-000-3230-060	Encroachment - Engr	19,879	23,502	3,807	4,060	6,000	2,193	57.6%	3,000	(3,000)	-50.0%
100-000-3230-063	Grading Permit	1,757	277	-	-	-	-	0.0%	-	-	0.0%
	Building Revenue	443,710	523,987	553,217	477,050	387,540	(165,677)	-29.9%	330,500	(57,040)	-12.0%
100-000-3240-010	Plan & Ordinance Amendments	98	953	-	-	-	-	-	-	-	0.0%
100-000-3240-012	Encroachment (Planning)	1,160	34,642	84,281	60,000	40,000	(44,281)	-52.5%	40,000	-	0.0%
100-000-3240-079	Occupancy Permits	18,370	13,770	11,485	10,000	10,000	(1,485)	-12.9%	8,000	(2,000)	-20.0%
100-000-3240-080	Design Review Fees	32,378	86,181	78,301	50,000	65,000	(13,301)	-17.0%	65,000	-	0.0%
100-000-3240-081	Appeal Fees	5,814	8,872	9,321	10,000	7,800	(1,521)	-16.3%	10,000	2,200	28.2%
100-000-3240-082	Conditional Use Permit	7,700	10,255	19,698	14,000	12,000	(7,698)	-39.1%	14,000	2,000	16.7%
100-000-3240-084	Lot Line Realignment	352	3,403	2,823	2,800	5,600	2,777	98.4%	2,800	(2,800)	-50.0%
100-000-3240-085	Variance Fees	8,069	3,744	12,923	5,000	13,500	578	4.5%	10,000	(3,500)	-25.9%
100-000-3240-086	Zoning Permit Fees	5,076	11,568	15,058	20,000	8,000	(7,058)	-46.9%	10,000	2,000	25.0%
100-000-3240-088	Environmental Review	-	1,200	9,200	5,000	3,500	(5,700)	-62.0%	5,000	1,500	42.9%
100-000-3240-089	Noticing	6,950	1,775	-	-	-	-	0.0%	2,000	2,000	0.0%
100-000-3240-090	Non-Conforming Permit Fees	4,821	166	1,552	-	-	(1,552)	-100.0%	2,000	2,000	0.0%
100-000-3240-091	Subdivision	5,207	7,562	11,963	5,000	-	(11,963)	-100.0%	5,000	5,000	0.0%
100-000-3240-092	Study Session	1,632	195	1,639	1,600	-	(1,639)	-100.0%	-	-	0.0%
100-000-3470-400	Misc CDD Fees	12,213	13,194	37,460	27,000	10,000	(27,460)	-73.3%	15,000	5,000	50.0%
100-180-4900-010	Bad Debt Expense	29,867	(25,402)	-	-	-	-	0.0%	-	-	0.0%
	Planning Revenue	139,707	172,078	295,702	210,400	175,400	(120,302)	-40.7%	188,800	13,400	7.6%
	Total Planning & Bldg Revenues	583,417	696,066	848,920	687,450	562,940	(285,980)	-33.7%	519,300	(43,640)	-7.8%
	Total Planning & Bldg Exp	729,903	769,854	951,032	1,007,971	1,007,971	56,939	6.0%	977,880	(30,091)	-3.0%
	Excess (Deficiency) of Rev Over Exp	(146,486)	(73,789)	(102,112)	(320,521)	(445,031)	(342,919)	335.8%	(458,580)	(13,549)	3.0%

General Fund Revenues and Transfers In – (continued)

City of Sausalito

Recreation Revenues

Budget 2008-2010

Account	Description	Actual 2005-06	Actual 2006-07	Actual 2007-08	Requested Budget 2008-09	Amended Budget 2008-09	Increase		Projected Budget 2009-2010	Increase	
							Over Prior Year Actual	% Change		Over Prior Year Budget	% Change
100-000-3471-631	Dunphy Park	2,602	2,144	3,659	2,000	3,500	(159)	-4.3%	4,000	500	14.3%
100-000-3471-632	Sweeny Park	-	110	198	-	-	(198)	-100.0%	-	-	0.0%
100-000-3471-633	Cloud View Park	518	283	257	-	70	(187)	-72.8%	-	(70)	-100.0%
100-000-3471-634	South View Park	382	(100)	-	-	-	-	0.0%	-	-	0.0%
100-000-3471-636	MLK	30,481	33,379	27,025	30,000	33,000	5,975	22.1%	30,000	(3,000)	-9.1%
100-000-3471-637	Marinship Park	998	2,879	290	6,640	6,640	6,350	2192.1%	6,500	(140)	-2.1%
100-000-3471-639	Memorial Bench program	-	-	5,000	5,000	10,000	5,000	100.0%	12,500	2,500	25.0%
100-000-3471-640	Brochure Adversting Sales	-	-	-	-	12,000	12,000	0.0%	15,000	3,000	25.0%
100-000-3471-642	Banner Fees	-	-	-	-	1,500	1,500	0.0%	2,400	900	60.0%
100-000-3472-600	Recreation Fees	203	105	80	200	200	120	150.0%	-	(200)	-100.0%
100-000-3472-601	Youth Class Fees	19,976	23,580	24,364	26,000	26,000	1,636	6.7%	26,000	-	0.0%
100-000-3472-602	Adult Class Fees	44,725	50,366	23,737	16,000	19,000	(4,737)	-20.0%	28,000	9,000	47.4%
100-000-3472-603	Senior Program Fees	2,657	3,698	1,046	1,500	4,000	2,954	282.3%	5,000	1,000	25.0%
100-000-3472-604	Teen Programs	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-605	Youth Programs	221	96	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-606	Day Camps	2,030	(356)	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-607	Sports Camps	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-608	Adult Sports Program	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-609	Adult Basketball	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-610	Adult Football	-	-	o	-	-	-	0.0%	-	-	0.0%
100-000-3472-611	Adult Softball	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-612	Adult Clubs	2,828	2,512	2,107	1,400	1,600	(507)	-24.1%	2,500	900	56.3%
100-000-3472-613	Tennis Programs	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-614	Special Interest Trips	-	-	-	-	-	-	0.0%	-	-	0.0%
100-000-3472-615	Special Event Garage Sales	570	-	(9)	1,000	1,000	1,009	0.0%	1,000	-	0.0%

General Fund Revenues and Transfers In – (continued)

City of Sausalito

Recreation Revenues

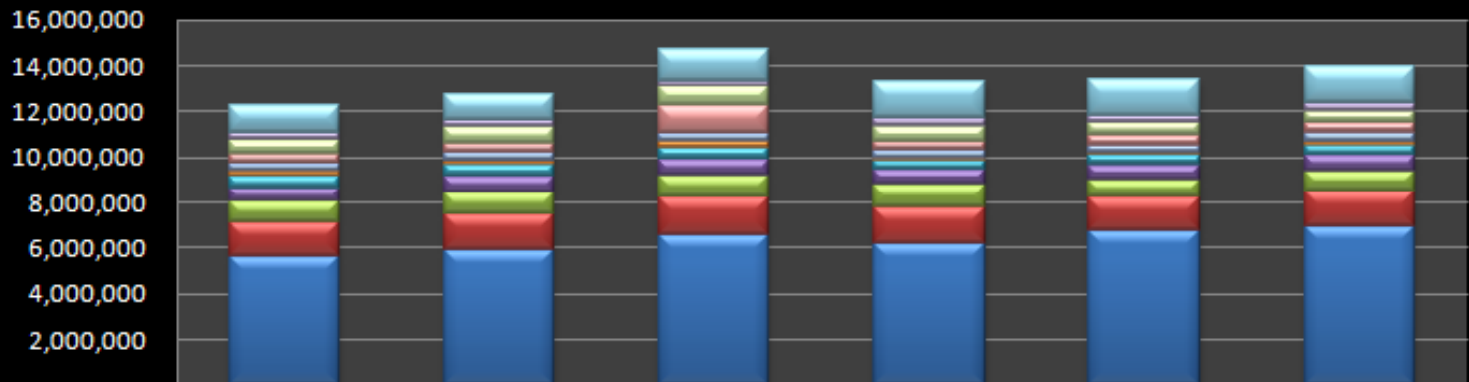
Budget 2008-2010

Account	Description	Actual 2005-06	Actual 2006-07	Actual 2007-08	Requested Budget 2008-09	Amended Budget 2008-09	Increase (Decrease)	% Change	Projected Budget 2009-2010	Increase (Decrease)	% Change
							Over Prior Year Actual			Over Prior Year Budget	
100-000-3472-616	Special Events - Other	11,675	5,625	11,222	3,000	2,500	(8,722)	-77.7%	2,500	-	0.0%
100-000-3472-617	Arias in the Afternoon	17,966	18,058	2,365	14,000	16,636	14,271	603.4%	9,000	(7,636)	-45.9%
100-000-3472-618	Caledonia Street Fair	49,338	19,589	19,830	35,000	30,000	10,170	51.3%	30,000	-	0.0%
100-000-3472-619	Chili Cook-off	10,262	5,822	4,492	3,750	7,702	3,210	71.5%	7,800	98	1.3%
100-000-3472-620	Easter Donations	136	-	201	250	250	49	24.2%	400	150	60.0%
100-000-3472-621	Fourth of July Fireworks	13,559	16,734	3,074	25,000	20,000	16,926	550.6%	25,000	5,000	25.0%
100-000-3472-622	Fourth of July Picnic	16,515	12,884	4,917	3,500	3,875	(1,042)	-21.2%	4,000	125	3.2%
100-000-3472-623	Halloween Donations	1,900	-	650	500	-	(650)	-100.0%	300	300	0.0%
100-000-3472-624	Jazz by the Bay	34,405	32,035	48,465	43,000	30,000	(18,465)	-38.1%	33,500	3,500	11.7%
100-000-3472-625	Facility Rentals	15	608	-	500	500	500	0.0%	-	(500)	-100.0%
100-000-3472-626	Exercise Room	2,511	1,524	2,795	2,000	1,500	(1,295)	-46.3%	1,600	100	6.7%
100-000-3472-627	Game Room	1,948	114	71	200	200	129	182.8%	500	300	150.0%
100-000-3472-628	Senior Center	14,352	11,991	11,494	12,000	12,000	506	4.4%	13,000	1,000	8.3%
100-000-3472-630	Gymnasium	47,639	48,451	47,250	50,000	50,000	2,750	5.8%	46,000	(4,000)	-8.0%
100-000-3472-631	Childrens Concerts	-	600	-	1,000	1,500	1,500	0.0%	1,000	(500)	-33.3%
	Brochure Adversting Sales			(114)	17,600	-	114	-100.0%		-	0.0%
100-000-3473-680	Scholarship Fund	-	-	-		-	-	0.0%		-	0.0%
100-000-3473-681	Donation for Park Improvements	5,300	7,000	-		-	-	0.0%		-	0.0%
100-000-3473-682	Donations - Recreation	51	-	10,000	16,500	16,500	6,500	65.0%	16,500	-	0.0%
	Total Recreation Revenues	335,765	299,730	254,467	317,540	311,673	57,206	24.0%	324,000	12,327	4.0%
	Total Recreation Expenditures	590,286	479,507	495,471	576,856	576,856	22,899	4.1%	688,564	111,708	19.4%
	Excess (Deficiency) of Rev Over Exp	(254,521)	(179,777)	(241,004)	(259,316)	(265,183)	34,307	-10.9%	(364,564)	(99,381)	37.48%

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Revenues/Transfers InTrends

Generation of Resources

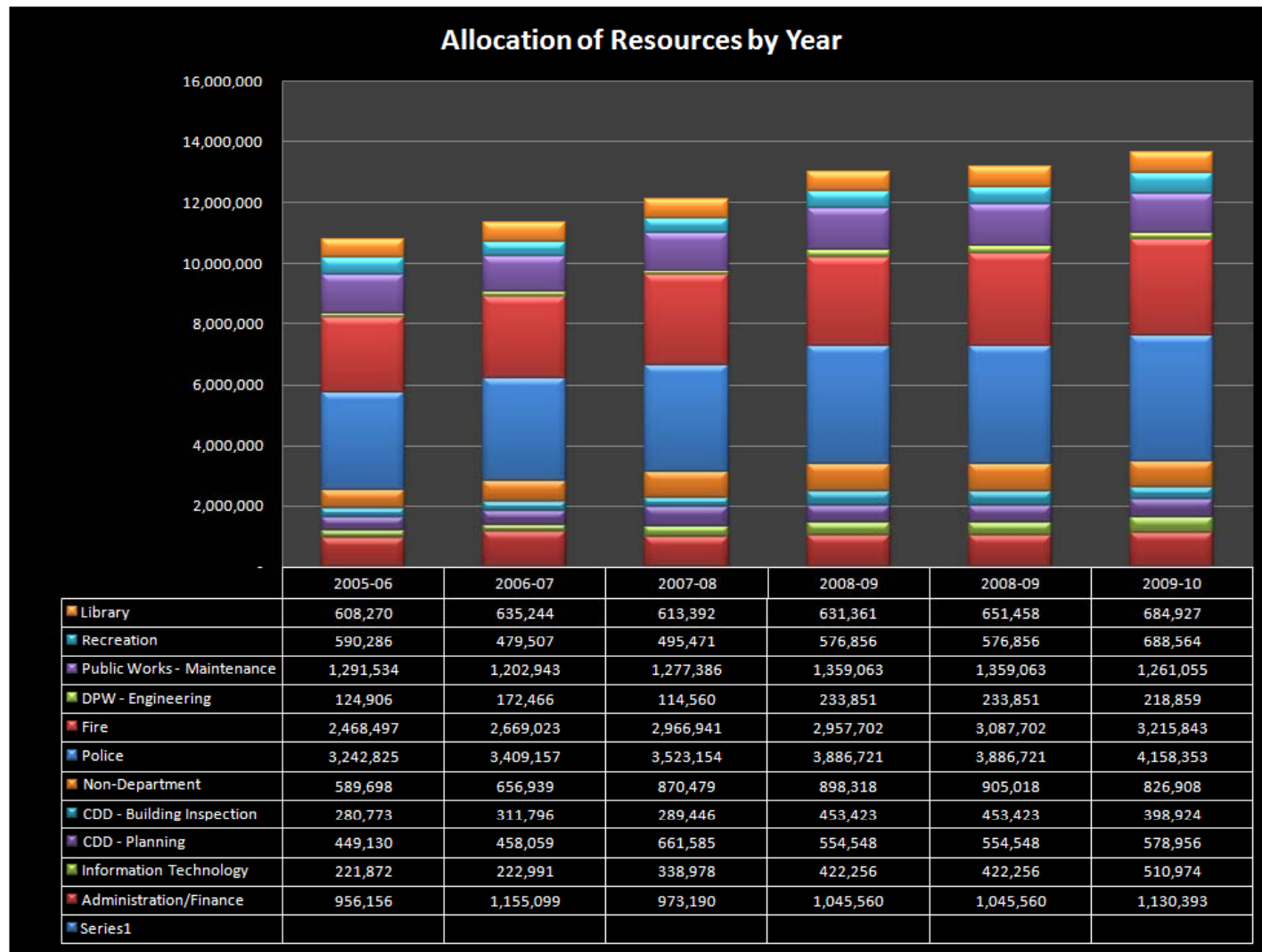


	2005-06	2006-07	2007-08	2008-09	2008-09	2009-10
Other Financing Sources	1,169,729	1,162,375	1,367,375	1,581,875	1,581,875	1,581,875
Recreation	335,765	299,730	254,467	317,540	311,673	324,000
Planning & Building	583,417	696,066	848,920	687,450	562,940	519,300
Misc. Revenues	441,123	426,577	1,211,618	395,700	444,345	444,200
Municipal Code Fines	313,260	368,352	330,643	350,000	350,000	400,000
Intergovernmental	196,841	114,100	274,806	77,500	107,500	147,500
Business License	532,634	531,907	537,514	415,000	415,000	450,000
Franchise Fees	621,278	692,865	683,080	651,255	651,255	682,000
TOT	946,151	988,281	1,005,985	980,000	800,000	900,000
Sales Tax	1,515,732	1,598,799	1,681,134	1,614,850	1,467,700	1,580,000
Property and related Taxes	5,573,440	5,870,287	6,510,746	6,195,000	6,729,500	6,905,000

General Fund Expenditures and Transfers Out

City of Sausalito									
Expenditure Summary									
Budget FY 2010									
					Adopted	Amended	Requested	Increase	
		Actual	Actual	Actual	Budget	Budget	Budget	(Decrease)	%
		2005-06	2006-07	2007-08	2008-09	2008-09	2009-10	Over Prior	Change
Dept	General Fund							Year Budget	
101	Administration/Finance	956,156	1,155,099	973,190	1,045,560	1,045,560	1,130,393	84,833	8.1%
130	Information Technology	221,872	222,991	338,978	422,256	422,256	510,974	88,718	21.0%
180	CDD - Planning	449,130	458,059	661,585	554,548	554,548	578,956	24,408	4.4%
400	CDD - Building Inspection	280,773	311,796	289,446	453,423	453,423	398,924	(54,499)	-12.0%
190	Non-Department	589,698	656,939	870,479	898,318	905,018	826,908	(78,110)	-8.6%
200	Police	3,242,825	3,409,157	3,523,154	3,886,721	3,886,721	4,158,353	271,632	7.0%
300	Fire	2,468,497	2,669,023	2,966,941	2,957,702	3,087,702	3,215,843	128,141	4.2%
410	DPW - Engineering	124,906	172,466	114,560	233,851	233,851	218,859	(14,992)	-6.4%
500	Public Works - Maintenance	1,291,534	1,202,943	1,277,386	1,359,063	1,359,063	1,261,055	(98,008)	-7.2%
600	Recreation	590,286	479,507	495,471	576,856	576,856	688,564	111,708	19.4%
690	Library	608,270	635,244	613,392	631,361	651,458	684,927	33,469	5.1%
Total General Fund Expenditures		10,823,947	11,373,224	12,124,582	13,019,660	13,176,457	13,673,756	497,300	3.8%
	Advance to San Carlos UAD	101,319							
	Transfer to Sewer Fund						10,000		
	Transfer to General Capital Proj	50,000	535,000	800,000	250,000	250,000	250,000	-	0.0%
	Transfer to EE Benefits Fund		-	150,000				-	0.0%
	Transfer to General Liability Fund			170,000					0.0%
	Transfer to Disaster Assistance Fund			804,000					0.0%
	Transfer to Storm Drainage Fur	-	-						
Total General Fund Transfers Out		151,319	535,000	1,924,000	250,000	250,000	260,000	-	0.0%
Total General Fund		10,975,266	11,908,224	14,048,582	13,269,660	13,426,457	13,933,756	497,300	3.8%

Expenditures/Transfers Out Trends



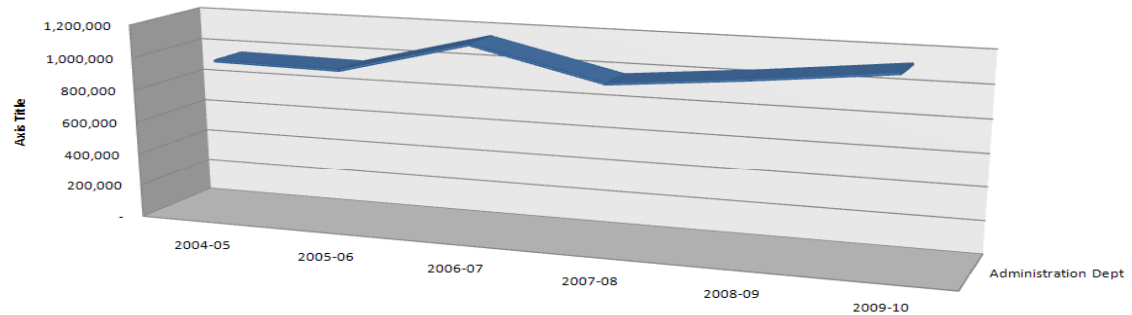
FY 2009-10 Resource Allocation Plan

Administration and Finance \$1,130,393

Finance Committee Recommendations

- ✓ Eliminated Admin Services Mgr. and created two part-time positions: HR Technician; Admin Aide
- ✓ Eliminated two part-time accounting positions and created full-time accountant position
- ✓ Moved Assistant to the City Manager/Deputy City Clerk to Assistant to the City Manager/City Clerk position
- ✓ Administrative Services Director/Treasurer is a contract position

Administration/Finance Expenditure History



	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10
Administration Dept	966,731	956,156	1,155,099	973,190	1,045,560	1,130,393

Staffing

City Manager
Assistant to City Manager/City Clerk
Administrative Services Director/Treasurer
Senior Accounting Technician*
Accounting Technician
Accountant
Human Resources Technician
Administrative Aide I

Remaining Supplemental Requests

Transfers to CIP fund	
Long-range Financial Plan	50,000
Cost Allocation Plan	25,000
Executive Dashboard	10,000
	85,000

Administration and Finance – (continued)

City of Sausalito												Strategic Planning Retreats -		12,000
Administration/Finance Department												Contract for Admin. Services Director		181,500
Budget 2008-2010												MuniServices business license services		21,000
												Shred-it (60/mo & 3 purges @ \$300)		1,620
												Consulting Services		5,000
														221,120
Account	Description	Actual 2005-06	Actual 2006-07	Actual 2007-08	Adopted Budget 2008-09	Amended Budget 2008-09	Increase (Decrease) Over Prior	%	Requested Budget 2009-10	Increase (Decrease) Over Prior	Change			
100-101-1000-110	Salaries & Wages	535,064	631,453	649,828	699,261	699,261	49,433	7.6%	581,194	(118,067)	-16.9%			
100-101-1000-130	Overtime	2,371	594	2,018	1,000	1,000	(1,018)	-50.5%	1,000	-	0.0%			
100-101-1000-140	Transportation Allowance	12,763	13,062	12,693	13,800	13,800	1,107	8.7%	7,800	(6,000)	-43.5%			
100-101-1000-145	Commuter Checks	345	240	360	-	-	(360)	-100.0%	-	-	0.0%			
100-101-2000-215	Cafeteria Plan	76,156	82,876	91,470	113,350	113,350	21,880	23.9%	126,689	13,339	11.8%			
100-101-2000-220	Social Security	4,415	3,939	2,843	4,980	4,980	2,137	75.2%	-	(4,980)	-100.0%			
100-101-2000-221	Medicare	6,896	8,084	6,898	10,276	10,276	3,378	49.0%	8,564	(1,712)	-16.7%			
100-101-2000-230	PERS Employer Contrib	57,762	67,730	70,813	77,392	77,392	6,579	9.3%	72,300	(5,092)	-6.6%			
100-101-2000-231	PERS Employee Contrib	1,152	864	576	1,440	1,440	864	150.0%	1,440	-	0.0%			
100-101-2000-251	State Unemployment	5,297	5,905	6,056	6,993	6,993	937	15.5%	5,812	(1,181)	-16.9%			
100-101-2000-260	Workers' Compensation	1,716	423	852	709	709	709	16.8%	672	(36)	-5.1%	Annual League Conference - City Manag	1,000	
100-101-2000-280	City Paid Def Comp.	10,036	10,493	7,231	9,400	9,400	2,169	30.0%	9,400	-	0.0%	Mayor & Council Member Academy - Cit	1,000	
100-101-2001-002	Salary Savings	-	-	-	(27,244)	(27,244)	(27,244)	0.0%	-	27,244	-100.0%	League City Manager Dept Meeting - City	1,000	
	Total Salaries & Benefits	713,972	825,663	851,638	911,356	911,356	59,718	7.0%	814,871	(96,485)	-10.6%	MCCMC - City Manager	600	
												City functions and business meeting - Ci	1,775	
100-101-3000-311	Contract Labor	10,525	10,429	1,350	-	-	(1,350)	-100.0%	-	-	0.0%	City Clerk's Annual Conference - Asst to	500	
100-101-3000-320	Professional Services	33,282	46,764	45,644	38,000	38,000	(7,644)	-16.7%	221,120	183,120	481.9%	Marin County City Clerk's Group Lunch M	100	
100-101-3000-321	City Attorney Services	132,975	205,579	-	-	-	-	0.0%	-	-	0.0%	Liebert Cassidy Public Sector Employme	1,000	
100-101-4000-412	Utilities - Telephone	9,891	10,645	11,735	11,000	11,000	(735)	-6.3%	11,000	-	0.0%	Marin County Finance Officer's Group Lu	250	
100-101-4000-431	Repair Machinery & Equip	849	446	250	1,500	1,500	1,250	500.0%	1,500	-	0.0%	Finance Director - Springbrook User Con	1,000	
100-101-4000-442	Copy Machine Rental	5,827	5,971	5,194	5,500	5,500	306	5.9%	5,500	-	0.0%	Finance Director - CSMFO Conference	1,000	
100-101-5000-540	Recruitment Costs	834	2,609	1,141	1,000	1,000	(141)	-12.3%	1,000	-	0.0%		9,225	
100-101-5000-541	Advertising - Noticing	2,116	1,892	2,698	2,000	2,000	(698)	-25.9%	2,000	-	0.0%	City Council:		
100-101-5000-542	Advertising - General	397	-	-	-	-	-	0.0%	-	-	0.0%	MCCMC	3,000	
100-101-5000-551	Printing - External Service	2,657	2,542	3,263	4,000	4,000	737	22.6%	4,000	-	0.0%	City functions and business meeting	2,750	
100-101-5000-581	Conferences	6,682	4,604	10,411	19,725	19,725	9,314	89.5%	18,975	(750)	-3.8%	Annual League Conference - 4 @ \$1,000	4,000	
100-101-5000-582	Training and Workshops	3,726	4,864	3,103	7,500	7,500	4,397	141.7%	7,500	-	0.0%		9,750	
100-101-5000-583	Mileage Reimbursement	56	56	87	300	300	213	245.9%	300	-	0.0%			
100-101-5000-586	Memberships & Dues	3,480	3,446	4,296	5,670	5,670	1,374	32.0%	5,795	125	2.2%			
100-101-6000-610	Supplies - General	-	18	-	-	-	-	0.0%	-	-	0.0%			
100-101-6000-611	Office Supplies	10,883	12,279	12,385	12,000	12,000	(385)	-3.1%	12,000	-	0.0%			
100-101-6000-612	Postage	8,867	6,104	5,500	10,000	10,000	4,500	81.8%	10,000	-	0.0%			
100-101-6000-630	Food	3,894	4,275	6,049	5,000	5,000	(1,049)	-17.3%	5,000	-	0.0%			
100-101-6000-641	Subscriptions	526	384	592	1,000	1,000	408	68.9%	1,000	-	0.0%			
100-101-6000-699	Misc Supplies	183	1,701	2,020	4,000	4,000	1,980	98.0%	4,000	-	0.0%			
100-101-9100-260	Trsf to EE Benefits Fd	4,534	4,825	5,835	6,009	6,009	174	3.0%	4,832	(1,178)	-19.6%			
	Total Operations	242,184	329,435	121,552	134,204	134,204	12,652	10.4%	315,522	181,317	135.1%			
	Total Admin/Finance	956,156	1,155,099	973,190	1,045,560	1,045,560	72,370	7.4%	1,130,393	84,833	8.1%			

FY 2009-10 Resource Allocation Plan

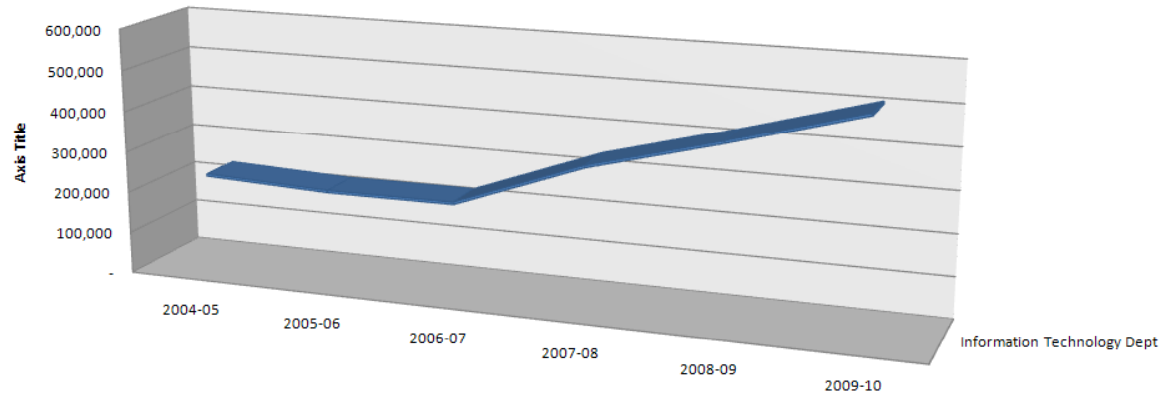
Information Technology

\$510,974

Finance Committee Recommendations

- ✓ New Voice over Internet Protocol (VoIP) Telephone system and rewire City Hall to accommodate new communications network transferred to Capital Projects Fund
- ✓ Develop an IT Strategic Plan and provide for funding of a first year implementation
- ✓ Carry forward budget for disaster recovery project

Information Technology Expenditure History



	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10
Information Technology Dept	234,110	221,872	222,991	338,978	422,256	510,974

Staffing

Technology Manager
IT Technician

Information Technology – (continued)

<i>City of Sausalito</i>											
Information Technology											
Budget 2008-2010											
							Increase (Decrease)		Requested	Increase (Decrease)	
		Actual	Actual	Actual	Adopted	Amended	Over Prior	%	Budget	Over Prior	%
Account	Description	2005-06	2006-07	2007-08	Budget	Budget	Year Actual	Change	2009-10	Year Budget	Change
100-130-1000-110	Salaries & Wages	75,932	83,572	111,401	120,297	120,297	8,896	8.0%	126,312	6,015	5.0%
100-130-1000-130	Overtime	-	-	-	-	-	-	0.0%	-	-	0.0%
100-130-1000-140	Transportation Allowance	3,000	3,000	3,000	3,000	3,000	(0)	0.0%	3,000	-	0.0%
100-130-2000-215	Cafeteria Plan	10,884	11,847	13,684	13,861	13,861	177	1.3%	15,047	1,186	8.6%
100-130-2000-220	Social Security	-	-	-	-	-	-	0.0%	-	-	0.0%
100-130-2000-221	Medicare	1,144	1,255	1,659	1,744	1,744	86	5.2%	1,832	87	5.0%
100-130-2000-230	PERS Employer Contrib	9,410	10,672	14,041	15,042	15,042	1,001	7.1%	15,713	671	4.5%
100-130-2000-231	PERS Employee Contrib	-	-	-	-	-	-	0.0%	-	-	0.0%
100-130-2000-251	State Unemployment	751	821	1,112	1,203	1,203	91	8.2%	1,263	60	5.0%
100-130-2000-260	Workers' Compensation	515	212	426	354	354	(72)	-16.8%	336	(18)	-5.1%
100-130-2001-002	Salary Savings	-	-	-	(902)	(902)	(902)	0.0%	-	902	-100.0%
	Total Salaries & Benefits	101,638	111,379	145,323	154,600	154,600	9,277	6.4%	163,503	8,904	5.8%
100-130-3000-320	Professional Services	-	-	-	-	-	-	0.0%	46,000	46,000	0.0%
100-130-3000-340	Technical Services	60,896	77,983	76,727	79,701	79,701	2,974	3.9%	73,701	(6,000)	-7.5%
100-130-4000-412	Utilities - Telephone	1,460	1,324	2,740	1,800	1,800	(940)	-34.3%	1,800	-	0.0%
100-130-5000-582	Training and Workshops	1,270	-	1,000	4,000	4,000	3,000	300.0%	12,000	8,000	200.0%
100-130-6000-611	Office Supplies	617	102	552	-	-	(552)	-100.0%	-	-	0.0%
100-130-6000-650	Computer Maint Contracts	15,394	16,892	14,891	19,234	19,234	4,343	29.2%	20,378	1,144	5.9%
100-130-6000-660	Computer Parts & Supplies	31,151	5,920	7,428	8,000	8,000	572	7.7%	8,000	-	0.0%
100-130-6000-661	Computer Software Licensing	-	2,536	45,068	29,000	29,000	(16,068)	-35.7%	18,000	(11,000)	-37.9%
100-130-7000-760	Computer Equipment	8,719	6,072	43,007	64,018	64,018	21,011	48.9%	44,643	(19,375)	-30.3%
100-130-7000-761	Financial System	-	-	1,400	-	-	(1,400)	-100.0%	40,000	40,000	0.0%
100-130-7000-763	VOIP Telephone System	-	-	-	-	-	-	0.0%	-	-	0.0%
100-130-9100-260	Transfer to EE Benefits Fund	727	783	843	903	903	60	7.1%	948	45	5.0%
	Total Operations	120,234	111,612	193,656	206,656	206,656	13,000	6.7%	265,471	58,815	28.5%
100-130-7000-762	IT Infrastructure Plan	-	-	-	61,000	61,000	61,000	0.0%	82,000	21,000	34.4%
	Total IT	221,872	222,991	338,978	422,256	422,256	83,277	24.6%	510,974	88,718	21.0%

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Information Technology – (continued)

100-130-3000-340	IT Strategic Plan and Implementation Services		46,000
Professional Services			
100-130-3000-340	For Network and wiring assistance		
Technical Serv	Marin IT Networking assistance	7,670	
	Website maint 10 hrs per mo, \$100 per hr. Unused time goes to enhancement	2,000	
	Website Hosting	4,000	
	37 days Backup for IT Manager est @ \$90.00 avg. for all vac, admin leave and emergencies as recommend in Tech. Plan	2,400	
		3,700	
		19,770	
	T1, DSL and Data Fees (recurring)		
	10 mbps Fibre Marin.org Network for City Hall, T1 to Corp Yard and below:	45,849	
	*AT&T Point to Point T1 for Police to City Hall \$179 per month	2,148	
	AT&T DSL for MLK site using VPN to connect to City Hall	600	
	*City portion of data connect for SMFPD/Station 1 is still being determined	5,334	
		53,931	73,701
100-130-4000-412	Telephone		1,800
Utilities Telephone			
100-130-5000-582	Technology training for staff		12,000
Training & Workshop			
100-130-6000-650	Software Support Contracts		
Comp Maint Contr	Springbrook financial systems annual maintenance	12,478	
	MarinMap (50% is charged to Sewer, total is \$9,000 per year)	4,500	
	Voicemail Support (Phone) Software updates, 24x7 response time	3,400	20,378
100-130-6000-660	Misc. equipment repairs, CD-R Discs, hard drives, phones network cards, cables, mice, monitors, tools, etc		8,000
Comp Parts & Supp			
100-130-6000-661	*Microsoft Select Licensing for Windows Vista for 50 replacement servers (see suppl requests)	3,500	
Software Licensing			

	DocuWare internet accessible document management system lease, with support	14,500	18,000
100-130-7000-760	Workstations that need replacing:		
Computer Equip	3 year lease for 20 Dell workstations @ \$707.75/mo (end 9/2010)	8,493	
	3 year lease for 20 Dell workstations @ \$707.75/mo (fy 07/08)	8,500	
	3 year lease for 25 Dell workstations @ \$707.75/mo (fy 08/09)	10,650	
		27,643	
	Specialty Software		
	Adobe Photoshop Elements for Planners, web & print media (10 licenses per FY, \$100 each)	1,000	
	Sendio AntiSpam support, maintenance and upgrades for 2 years	-	
	Script Logic - Automatic user support, asset tracking	-	
	ExDesk - Web based Help Desk & call tracking system for IT support requests	2,000	
	Trend Micro AntiVirus Corporate Edition - Subscription/Maintenance	2,500	
	*Trend Micro Exchange Antivirus - Subscription/Maintenance	2,500	
		8,000	
	File Servers		
	Replacement for City Hall & DMZ (\$8k each)	-	
	Network Printers		
	*Engineering HP LaserJet is due for replacement	3,000	
	Backups		
	Files X Disaster Recovery recurring administration costs	6,000	44,643
100-130-7000-761	Springbrook migration to version 6.06 (defer to FY 2010)	25,000	
Financial Systems	Springbrook fixed assets module acqu & annual maint (defer to FY10)	15,000	40,000
100-130-7000-763	Telephone Switch to CIP		
VOIP Telephone system	Re-wire City Hall to CIP		-
100-130-9100-260	1% contrib to EE Benefits Fund for accrued vac, sick, comp		948
Trsrfr to EE Bene Fd			
	Total Operations		265,471
100-130-7000-762	Unplanned capital project or emergency	46,000	
IT Infrast Plan	Disaster Recovery Project (budget carryover from FY 2008)	36,000	82,000
	Total IT		510,974

FY 2009-10 Resource Allocation Plan

CDD – Planning \$578,956

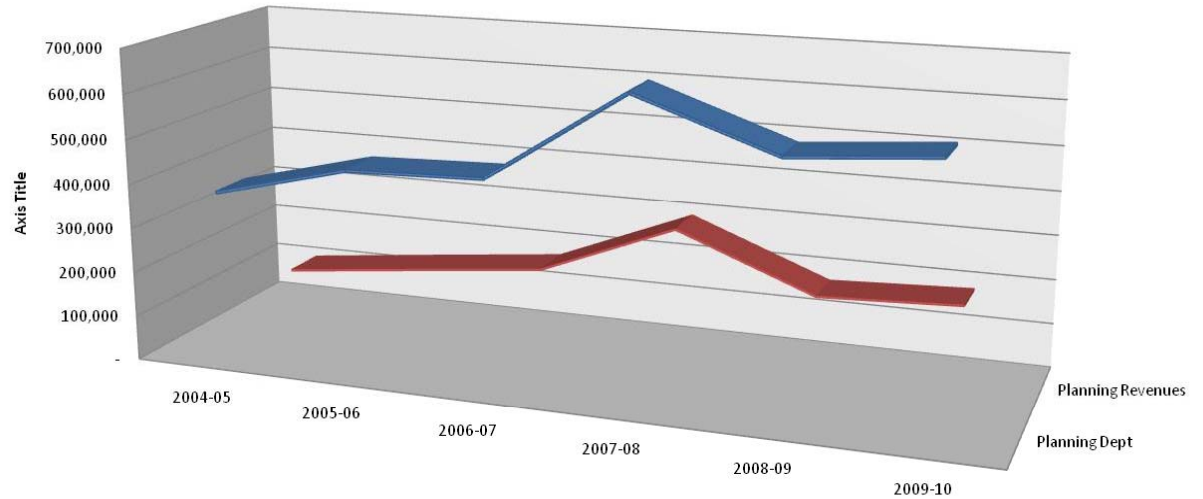
Finance Committee Recommendations

- ✓ Approved Supplemental Requests for memberships to Marin Climate Energy and International Council for Local Environmental Initiatives

Staffing

CDD Director (60%)
Assistant Planner
Associate Planner
Associate Planner
Admin Aide I
Deputy Planning Director - Frozen

Planning Expenditure and Revenue History



	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10
■ Planning Dept	374,246	449,130	458,059	661,585	554,548	578,956
■ Planning Revenues	106,577	139,707	172,078	295,702	175,400	188,800

CDD – Planning – (continued)

City of Sausalito

CDD Planning Budget 2008-2010

Account	Description	Actual 2005-06	Actual 2006-07	Adopted	Amended	Actual 2007-08	Adopted	Amended	Increase (Decrease)		Projected Budget 2009-10	Increase (Decrease)	
				Budget 2007-08	Budget 2007-08		Budget 2008-09	Budget 2008-09	Year Budget Change	%		Year Budget Change	%
100-180-1000-110	Salaries & Wages	311,402	330,419	426,399	440,994	345,298	353,175	353,175	7,877	2.3%	369,823	16,648	4.7%
100-180-1000-130	Overtime	8,304	3,362	6,000	6,000	3,393	6,000	6,000	2,607	76.9%	6,000	-	0.0%
100-180-1000-140	Transportation Allowance	3,000	3,000	3,000	3,000	2,019	1,800	1,800	(219)	-10.9%	1,800	-	0.0%
100-180-2000-215	Cafeteria Plan	32,882	31,308	39,567	39,567	32,228	32,768	32,768	539	1.7%	35,496	2,728	8.3%
100-180-2000-221	Medicare	4,606	4,883	6,183	6,183	5,085	5,121	5,121	36	0.7%	5,362	241	4.7%
100-180-2000-230	PERS Employer Contrib	39,108	40,423	53,931	53,931	37,966	44,161	44,161	6,195	16.3%	46,006	1,845	4.2%
100-180-2000-251	State Unemployment	3,090	3,179	4,264	4,264	3,020	3,532	3,532	512	17.0%	3,698	166	4.7%
100-180-2000-260	Workers' Compensation	1,112	423	852	852	852	709	709	(143)	-16.8%	672	(36)	-5.1%
100-180-2001-002	Salary Savings	-	-	(3,198)	(3,198)	-	(2,649)	(2,649)	(2,649)	0.0%	-	2,649	-100.0%
	Total Salaries & Benefits	403,503	416,997	536,998	551,593	429,861	444,617	444,617	14,756	3.4%	468,858	24,241	5.5%
100-180-3000-311	Contract Labor	1,930	3,888	8,400	8,400	6,414	8,400	8,400	1,986	31.0%	8,400	-	0.0%
100-180-3000-320	Professional Services	11,786	615	20,000	20,000	193,546	70,000	70,000	(123,546)	-63.8%	70,000	-	0.0%
100-180-4000-412	Utilities - Telephone	1,977	2,479	4,000	4,000	2,287	3,000	3,000	713	31.2%	3,000	-	0.0%
100-180-4000-431	Repair Machinery & Equip	332	120	700	700	327	500	500	173	52.8%	500	-	0.0%
100-180-4000-442	Copy Machine Rental	4,801	5,171	4,200	4,200	4,539	4,200	4,200	(339)	-7.5%	4,200	-	0.0%
100-180-5000-540	Recruitment Costs	1,934	1,040	-	-	4,237	-	-	(4,237)	-100.0%	-	-	0.0%
100-180-5000-541	Advertising - Noticing	960	2,819	1,000	1,000	792	1,000	1,000	208	26.3%	1,000	-	0.0%
100-180-5000-551	Printing - External Service	(427)	1,368	1,200	1,200	1,370	1,200	1,200	(170)	-12.4%	1,200	-	0.0%
100-180-5000-581	Conferences	2,030	-	-	-	390	-	-	(390)	-100.0%	-	-	0.0%
100-180-5000-582	Training and Workshops	872	1,197	3,000	3,000	717	3,000	3,000	2,283	318.4%	3,000	-	0.0%
100-180-5000-583	Mileage Reimbursement	28	-	250	250	-	100	100	100	0.0%	100	-	0.0%
100-180-5000-586	Memberships & Dues	410	588	1,300	1,300	823	1,000	1,000	178	21.6%	1,000	-	0.0%
100-180-6000-610	Supplies - General	1,668	2,953	3,000	3,000	2,231	3,000	3,000	769	34.5%	3,000	-	0.0%
100-180-6000-611	Office Supplies	7,091	5,813	5,000	5,000	5,632	5,000	5,000	(632)	-11.2%	5,000	-	0.0%
100-180-6000-612	Postage	7,076	4,487	6,000	6,000	4,030	6,000	6,000	1,970	48.9%	6,000	-	0.0%
100-180-6000-630	Food	-	108	-	-	-	-	-	-	0.0%	-	-	0.0%
100-180-6000-641	Newspapers & Periodicals	-	-	-	-	25	-	-	(25)	-100.0%	-	-	0.0%
100-180-7000-750	Equipment	-	5,000	-	-	100	-	-	(100)	-100.0%	-	-	0.0%
100-180-9100-260	Transfer to EE Benefits Fund	3,159	3,416	4,264	4,264	4,264	3,532	3,532	(732)	-17.2%	3,698	166	4.7%
	Total Operations	45,627	41,062	62,314	62,314	231,724	109,932	109,932	(121,793)	-52.6%	110,098	166	0.2%
	Total Planning	449,130	458,059	599,312	613,907	661,585	554,548	554,548	(107,037)	-16.2%	578,956	24,408	4.4%

FY 2009-10 Resource Allocation Plan

CDD – Building \$398,924

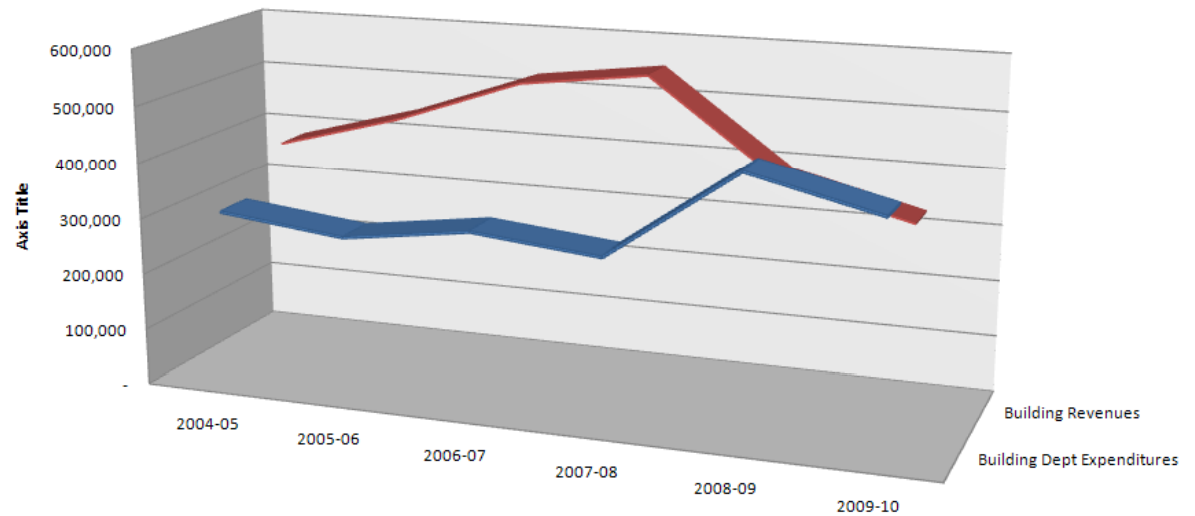
Finance Committee Recommendations

✓ Approved \$3,000 for upgrade of Filemaker software for Code enforcement

Staffing

CDD Director (40%)
Permit Technician
Building Inspector

Building Expenditure History



	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10
■ Building Dept Expenditures	306,098	280,773	311,796	289,446	453,423	398,924
■ Building Revenues	381,840	443,710	523,987	553,217	387,540	330,500

CDD – Building – (continued)

City of Sausalito

CDD Building

Budget 2008-2010

Account	Description	Actual 2005-06	Actual 2006-07	Adopted Budget 2007-08	Amended Budget 2007-08	Actual 2007-08	Requested Budget 2008-09	Amended Budget 2008-09	Increase (Decrease)		Projected Budget 2009-10	Increase (Decrease)	
									Over Prior Year Budget	% Change		Over Prior Year Budget	% Change
100-400-1000-110	Salaries & Wages	38,423	79,912	84,424	87,316	82,720	205,877	205,877	123,157	148.9%	210,412	4,536	2.2%
100-400-1000-130	Overtime	-	2,474	500	500	1,679	500	500	(1,179)	-70.2%	500	-	0.0%
100-400-1000-140	Transportation Allowance				-		1,200	1,200	1,200	0.0%	1,200	-	0.0%
100-400-2000-215	Cafeteria Plan	3,043	5,964	6,525	6,525	6,522	17,123	17,123	10,601	162.5%	18,546	1,423	8.3%
100-400-2000-221	Medicare	557	1,195	1,224	1,224	1,224	2,985	2,985	1,762	143.9%	3,051	66	2.2%
100-400-2000-230	PERS Employer Contrib	4,539	10,170	10,678	10,678	10,465	25,743	25,743	15,278	146.0%	26,175	432	1.7%
100-400-2000-251	State Unemployment	384	799	844	844	827	2,059	2,059	1,232	148.9%	2,104	45	2.2%
100-400-2000-260	Workers' Compensation	515	423	2,131	2,131	2,131	1,772	1,772	(359)	-16.8%	1,681	(91)	-5.1%
100-400-2001-002	Salary Savings	-	-	(633)	(633)		(1,544)	(1,544)	(1,544)	0.0%	-	1,544	-100.0%
	Total Salaries & Benefits	47,461	100,937	105,694	108,586	105,567	255,714	255,714	150,147	142.2%	263,670	7,956	3.1%
100-400-3000-320	Professional Services	228,628	207,213	190,000	190,000	176,490	190,000	190,000	13,510	7.7%	125,000	(65,000)	-34.2%
100-400-4000-412	Utilities - Telephone	720	677	750	750	689	750	750	61	8.9%	750	-	0.0%
100-400-5000-540	Recruitment Costs	2,065	65	-	-		-	-	-	0.0%	-	-	0.0%
100-400-5000-551	Printing External Services					815			(815)	-100.0%		-	0.0%
100-400-5000-581	Conferences	-	-	-	-	125	-	-	(125)	-100.0%	-	-	0.0%
100-400-5000-582	Training and Workshops	-	1,030	1,000	1,000	195	1,000	1,000	805	412.8%	1,000	-	0.0%
100-400-5000-583	Mileage Reimbursement	-	-	-	-		-	-	-	0.0%	-	-	0.0%
100-400-5000-584	Employee Education Reimb	-	-	-	-		-	-	-	0.0%	-	-	0.0%
100-400-5000-586	Memberships & Dues	100	25	800	800	540	500	500	(40)	-7.4%	500	-	0.0%
100-400-6000-610	Supplies - General	608	766	500	500	1,184	2,000	2,000	816	163.1%	2,000	-	0.0%
100-400-6000-611	Office Supplies					330			(330)			-	0.0%
100-400-6000-612	Postage					30			(30)			-	0.0%
100-400-6000-625	Safety Supplies	316	154	400	400	319	400	400	81	20.2%	400	-	0.0%
100-400-6000-640	Books	40	88	500	500	2,318	1,000	1,000	(1,318)	-263.7%	500	(500)	-50.0%
100-400-7000-750	Equipment										3,000		
100-400-9100-260	Transfer to EE Benefits Fund	835	840	844	844	844	2,059	2,059	1,215	143.9%	2,104	45	2.2%
	Total Operations	233,312	210,859	194,794	194,794	183,879	197,709	197,709	13,830	7.5%	135,254	(65,455)	-33.1%
	Total Building	280,773	311,796	300,488	303,380	289,446	453,423	453,423	163,976	54.0%	398,924	(57,499)	-12.7%

FY 2009-10 Resource Allocation Plan

Non-departmental \$826,908

Finance Committee Recommendations

✓ Retain appropriation for labor negotiator and carry forward prior year's appropriation

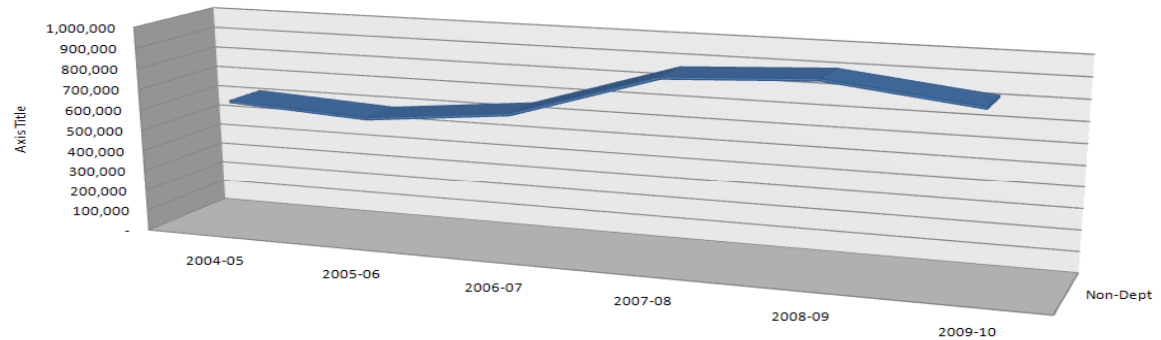
Staffing

Contract City Attorney

Functions

Retiree Medical Benefits
Outside legal services
Annual audits, Lobbyist
Labor Negotiator
Memberships, Contributions
Insurance premiums
Elections, EAP
Capital Project Funding

Non-Dept Expenditure History



	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10
Non-Dept	627,327	589,698	656,939	870,479	905,018	826,908

Hospitality Business Development Committee Supplemental Request

Conventiun and Group Marketing	\$	3,000
Visitor's Guide Printing	\$	1,000
Business Development consultant RFP	\$	1,000