



STAFF REPORT

SAUSALITO CITY COUNCIL

AGENDA TITLE:

Vehicle Replacement Fund, Expenditure Request
Parking Vehicle Replacement Request

RECOMMENDED MOTION:

Approve Expenditure of Funds

SUMMARY

The Sausalito Police Department is in need of a vehicle in order to safely and effectively collect money from the pay stations throughout the municipal parking lots.

BACKGROUND

The Sausalito Police Department operates and maintains the four municipal parking lots which all have pay stations that require cash boxes to be collected on a daily basis. This vehicle is necessary in order to collect this money safely and effectively. After in depth research, the police department has determined that the GEM (Global Electric Motorcars) will best fit these needs.

The Police Department obtained three estimates for the same vehicle through three different GEM dealers in California, which complies with the City of Sausalito's purchasing policies. The GEM eS will be purchased and delivered with all necessary and required equipment with the exception of Sausalito Police Department associated markings.

By purchasing this electric vehicle, the department is attempting to save on fuel costs, as well as assist in the reduction of pollution. The vehicle's battery is charged using a 110 volt outlet.

ISSUES

This GEM eS utility vehicle will have a primary purpose of working in the municipal parking lots and will be used mainly for collecting money from the pay stations in said lots. The GEM will have a locked cargo box on the rear in order to ensure the security of the money/cash boxes as the staff works throughout the parking lots. The

Item #: 4e
Meeting Date: 11-9-10
Page #: 1

dimensions of this vehicle will allow the staff to move the cash boxes in and out of the cargo box with the least amount of lifting and bending in order to avoid injury.

FISCAL IMPACT

The vehicle will be purchased from the lowest bidder and will cost \$16,117.20. This vehicle is pre-funded through the Vehicle Replacement Fund which is contributed to annually.

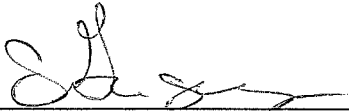
STAFF RECOMMENDATIONS

Authorize the appropriation of \$16,117.20 from the Vehicle Replacement Fund for the purchase of a GEM eS utility vehicle.

ATTACHMENTS

1. Vehicle Replacement Schedule.
2. Three bids from GEM dealerships.

PREPARED BY:



Stacie Gregory, Sergeant

REVIEWED BY (Department Head):



John Rohrbacher, Interim Chief

SUBMITTED BY:



Adam Politzer
City Manager

Item #: 4e
Meeting Date: _____
Page #: 2

Bill Kemery

From: "Bill Kemery" <BillK@lasherauto.com>
To: <sgregory@ci.sausalito.ca.us>
Sent: Friday, October 15, 2010 12:31 PM
Subject: Request for quote

Stacie Gregory, City of Sausalito.
Lasher Auto Group will offer to sell The City of Sausalito one eS GEM NEV, for \$14,780.00 plus sales tax and a \$7.00 State tire fee, per your specifications. Delivery to Sausalito is included. Normal delivery is 45 to 60 days ARO. Thank you for the invitation to bid on your vehicle needs. Bill
Kemery, Fleet Manager.
Lasher Auto Group. 916-429-4700

SEE Pg 4

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10/15/2010

Bill Kemery

From: <customer@gemcar.com>
To: <billk@lasherauto.com>
Sent: Thursday, October 14, 2010 5:40 PM
Subject: Requested Information From GEM Vehicle

The following individual has requested more information on a GEM vehicle built to their specifications at www.gemcar.com

Name: Stacie Gregory
Email: sgregory@ci.sausalito.ca.us

Comments: We are looking to purchase this vehicle and need quotes from three dealers in order to get the process started. Thank you.

You can view their GEM vehicle here: <http://www.gemcar.com/build/showroomEmailView.asp?SID=143901&DID=1606&HID=739723>

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10/15/2010



The Electric Choice
for Greener Driving.

e2 e4 e6 e5 eL eLX

GEM MODELS
VEHICLE OPTIONS
PRICE YOUR OWN
My GEM Showroom
LOCATE A DEALER

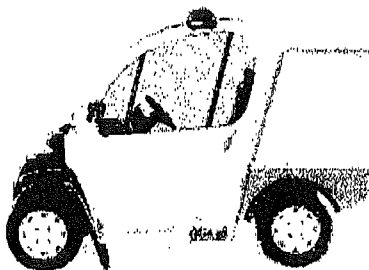
Price Your Own

Contact Name: Stacie Gregory
Contact Email: sgregory@cl.sausalito.ca.us

eNEWS AND EVENTS

GSA/FLEET CUSTOMERS
OFFERS & QUOTES
BROCHURES
AFFORDABILITY

ABOUT GEM
DEALERSHIP
OPPORTUNITIES
LINKS
CONTACT US
HOME



Your GEM Vehicle:

Model:	GEM e5
Type:	2-passenger with short-back bed
Base MSRP:	\$8,495.00
Destination & Handling:	\$945.00
Selected Options	
Color: Ocean Sapphire Metallic	\$125.00
Hazard Lights	\$40.00
High-Low Beam Headlamps	\$160.00
Mud Flaps	\$90.00
Rear Window Insert	\$95.00
Security Light Bar	\$390.00
Windshield Washer Kit	\$95.00
Accessory Outlet	\$35.00
Audio System	\$695.00
Day/Night Mirror	\$40.00
Dome Light	\$35.00
Grab Handles	\$20.00
Heater/Defogger	\$445.00
Stuff Guards	\$60.00
Tilt Steering Wheel	\$175.00
Enclosed Cargo Carrier	\$910.00
Hard Doors with Trim	\$2,095.00
Maintenance-Free Gel Batteries	\$615.00
Global Care Plus (24-months) / 16,000 miles - for Government / Commercial Users	\$1,205.00

MSRP*
\$16,765.00

* Tax, title and license costs will also apply. Vehicles manufactured for New York State

4e
5

will incur additional charges for required features. Please contact your local authorized GEM dealership for more information.

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design and programming by Inet technologies

Your Cost For
This GEM is:

\$14,780.⁰⁰
1,330.²⁰ SALES TAX
7.⁰⁰ TIRE FEE

\$16,117.²⁰

Delivered To SAUSALITO CA.

Wm E Perry
LASHER Auto Group
8575 LAGUNA GROVE DR.
ELK GROVE, CA 95757

426

Sergeant Stacie Gregory

From: Collins, Larry [CollinsL@Autonation.com]
Sent: Wednesday, October 27, 2010 10:47 AM
To: Sergeant Stacie Gregory
Subject: RE: Gem quote

Stacie, my price on the vehicle did not include delivery to Sausalito or service contract –just the vehicle itself. Here is a full breakdown 2010 gem es with hazard lites,hi-lo beams,mud flaps,security lite bar,washer kit,acc outlet,audio system,day/nite mirror,dome lite,grab handles,heater defogger,scuff guards,tilt steering,enclosed cargo carrier,hard doors ,gel batteries [rear insert comes with hard doors] vehicle price \$13700 + delivery \$250 + tax 1260.45+doc/tire fee \$62 +\$880 service contract global care plus govt 24mo/16k miles =~~\$16152.45 total~~ You can pick up in Roseville and save delivery cost. Some of the options you have down , washer kit,day nite mirror, hi/lo beams may not be real necessary for your use.Call me if you have questions Larry Collins Autowest Dodge fleet 916 7747857

From: Sergeant Stacie Gregory [mailto:SGregory@ci.sausalito.ca.us]
Sent: Tuesday, October 26, 2010 7:37 PM
To: Collins, Larry
Subject: RE: Gem quote

Larry – Thank you for the additional information, however I am not going to be able to do anything with it until I get a document that specifies what the price for the vehicle includes (options that we checked on-line) to match up with the other dealerships. Sorry about that. Please call me tomorrow if you have any questions. We are looking at trying to get this vehicle ordered in the next few days. Thanks.

Stacie Gregory, Administrative Sergeant
Sausalito Police Department
29 Caledonia Street
Sausalito, CA 94965
(415) 289-4188

From: Collins, Larry [mailto:CollinsL@Autonation.com]
Sent: Monday, October 25, 2010 1:51 PM
To: Sergeant Stacie Gregory
Subject: RE: Gem quote

\$14150+ \$1278.45 TAX+ \$62 DOC/TIRE FEE= \$15490.45 TOTAL Thank you Larry Collins

From: Sergeant Stacie Gregory [mailto:SGregory@ci.sausalito.ca.us]
Sent: Monday, October 25, 2010 11:20 AM
To: Collins, Larry
Subject: RE: Gem quote

Good morning Larry – Can I get a quote from you for the vehicle as we requested “out the door”. I will require all of the items listed in my request in the quote. Thank you for your time. Please call me if you have any questions. And just FYI, this vehicle will be an exempt plated.

Stacie Gregory, Administrative Sergeant
Sausalito Police Department
29 Caledonia Street
Sausalito, CA 94965

42
7

(415) 289-4188

From: Collins, Larry [<mailto:CollinsL@Autonation.com>]
Sent: Friday, October 15, 2010 11:31 AM
To: Sergeant Stacie Gregory
Subject: Gem quote

Stacie, your Gem quote as submitted \$14150 + tax and registration Larry Collins Autowest Dodge fleet 916 7747857

Sergeant Stacie Gregory

From: Jeannette Mendoza [jmendoza@cabraljeep.com]
Sent: Friday, October 15, 2010 3:36 PM
To: Sergeant Stacie Gregory
Cc: 'Bill Cabral'
Subject: GEM QUOTE-SAUSALITO
Attachments: GREGORY-SAUSALITO.jpg

Stacie Gregory,

We recently received a request for a quote on a 2010 GEM ES. See attachment for options and pricing. Let me know if you need anything else. If you are going to run the unit with an "E" plate (government plate) you can deduct the DMV fees. Please do not hesitate to call me if you have any questions. We look forward to doing business with you soon.

Sincerely,

Jeannette Mendoza
Cabral Chrysler Jeep Dodge Gem
1145 W. Yosemite Ave.
Manteca, CA 95337
209-823-1148
209-823-1878 (fax)
800-209-5337 toll free

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Email scanned by PC Tools - No viruses or spyware found.
(Email Guard: 7.0.0.18, Virus/Spyware Database: 6.16090)
<http://www.pctools.com>
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429



The Electric Choice
for Greener Driving

e2 e4 e6 eS e1

GEM MODELS /
VEHICLE OPTIONS
PRICE YOUR OWN
My GEM Showroom
LOCATE A DEALER

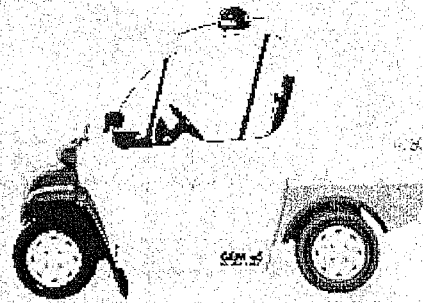
Price Your Own

NEWS AND EVENTS

GSA/FLEET CUSTOMERS
OFFERS & QUOTES
BROCHURES
AFFORDABILITY

ABOUT GEM
DEALERSHIP
OPPORTUNITIES
LINKS
CONTACT US
HOME

Contact Name: Stacie Gregory
Contact Email: sgregory@ci.sausalito.ca.us



Your GEM Vehicle:

Model: GEM eS
Type: 2-passenger with short-back bed
Base MSRP: \$8,495.00
Destination & Handling: \$945.00

Selected Options

Color: Ocean Sapphire Metallic \$125.00
Hazard Lights \$40.00
High-Low Beam Headlamps \$160.00
Mud Flaps \$90.00
Rear Window Insert \$95.00
Security Light Bar \$390.00
Windshield Washer Kit \$95.00
Accessory Outlet \$35.00
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Day/Night Mirror \$40.00
Dome Light \$35.00
Grab Handles \$20.00
Heater/Defogger \$445.00
Scuff Guards \$60.00
Tilt Steering Wheel \$175.00
Enclosed Cargo Carrier \$910.00
Hard Doors with Trim \$2,095.00
Gel Batteries \$615.00
2yr Global Care Plus \$1205.00

\$16765.00

Sale price \$13999.00
Doc FEE 55.00
9% Sales Tax 1264.86
DMD (under 4000) 248.00
Calif Title Tax 7.00
2 yrs Global Care Plus 1205.00
out the door \$16778.86

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10